



Pensjonsordningen
for apotekvirksomhet

Annual Report 2011

Contents

| | |
|---|-----------|
| Introduction | 3 |
| About the pension scheme | 4 |
| What the pension scheme offers | 5 |
| The housing loan scheme | 7 |
| Pension has become more complicated | 8 |
| Pension liabilities | 10 |
| Investment management | 11 |
| Board of Directors' report | 14 |
| The annual financial statements 2011 | 18 |
| Notes to the financial statements | 23 |
| Auditor's report for 2011 | 37 |
| Statistics 2011 | 39 |

Introduction

2011 was a year in which the financial markets were characterized by major fluctuations and uncertainty regarding future economic development. Despite this the Pension Scheme for Pharmacy Sector delivered a satisfactory result on the capital side. Low interest rates and rapidly rising pension liabilities mean that the pension scheme will face considerable challenges in the future.

The financial market continues to pose challenges. Uncertainty related to the economic developments in the Euro zone characterized the market in 2011. For the last few years the interest rate level has been low in Norway while salary growth has been high compared with other countries, and exceptionally high compared to the interest rate level. This combines into a situation in which risk-free returns on capital are low while pension liabilities rise.

A further challenge for all pension providers is that the number of pensioners is increasing and we are living longer. Measures to encourage employees to work until they are older will help to reduce the growth in pension liabilities. The pension reform that was introduced on 1 January 2011 also contains measures to slow the increase in pension costs. It is still too early to say how the pension reform will affect the Pension Scheme for the Pharmacy Sector, because regulations pertaining to year groups born after 1953 have yet to be established.

We see that liabilities are also growing for the Pension Scheme for Pharmacy Sector as a result of additional and more expensive disability cases and more active members on high salaries. As a result of the increased number of disabled pensioners the Board of Directors has voted to strengthen allocations for future disability cases from 2012.

Growth in pension liabilities combined with the challenge of achieving satisfactory returns on the capital side results in declining equity in the scheme. The Board has therefore had to consider

permanent measures to strengthen buffer capital. The premium for the scheme has been unchanged since 2006 but will now rise from 13,6% to 16,1% from 2012 to finance future pension payments. Today the scheme covers the costs of drawing on the contractual pension scheme (AFP) for member organizations through the ordinary premium. From 2012 the costs for drawing on the AFP scheme will be specifically invoiced to the member organization when such drawing takes place, which is standard practice in other pension funds.

The Board will follow developments on both the capital and liability sides closely to assess further necessary adaptations and measures to ensure adequate financial balance for the scheme.

Last year the Pension Scheme for Pharmacy Sector received new administrative regulations. To a great extent this puts the Pension Scheme for Pharmacy Sector on a par with life insurance companies and other pension funds on the market. This will affect capital adequacy requirements in the future.

In the annual report you can also read about other framework conditions including the consequences of the introduction of the Solvency II Directive. The report also provides a summary of the current status and developments on both the capital and liability sides.

Happy reading!

About the pension scheme

The Pension Scheme for the Pharmacy Sector manages the pension entitlements of 16 737 members throughout the pharmacy sector.

The Pension Scheme for Pharmacy Sector was established in 1953 and is a statutory collective pension scheme.

Dispensing pharmacists and permanent employees in pharmacies who work an average of at least 15 hours a week are both entitled to and obliged to become members of the pension scheme.

In addition to the employees at 707 pharmacies the scheme has members from certain other businesses which are closely associated with the pharmacy sector and who have applied for membership.

Members of the pharmacy scheme

The pension scheme has 6 689 members actively employed in qualifying positions. The pension scheme also has 3 803 pensioners and 6 245 members with accrued pension entitlements who are not currently employed in a qualifying position.

The table below shows the distribution of active members in different employment categories.

| Position | Men | Women | Total |
|---------------------------------|------------|--------------|--------------|
| Dispensing pharmacist | 198 | 366 | 564 |
| Pharmacist - master of pharmacy | 166 | 609 | 775 |
| Pharmacist | 26 | 179 | 205 |
| Prescriptionist | 87 | 1 117 | 1 204 |
| Laboratory assistant | 2 | 4 | 6 |
| Prescriptionist | 101 | 3 476 | 3 577 |
| Office employee | 83 | 115 | 198 |
| Messenger, driver | 6 | 2 | 8 |
| Cleaner | 2 | 52 | 54 |
| Manager | 17 | 54 | 71 |
| Miscellaneous | 10 | 17 | 27 |
| Total | 698 | 5 991 | 6 689 |

Members in qualifying positions, per employment category (as at 31.12.2011)

Managed by the Norwegian Public Service Pension Fund

According to law the Pension Scheme for the Pharmacy Sector shall be managed by the Norwegian Public Service Pension Fund in accordance with regulations issued by the Ministry of Labour.

The Pension Scheme for the Pharmacy Sector has its own Board of Directors, which is its decision-making body. The board is headed by the CEO of the Norwegian Public Service Pension Fund and has four additional members, each with a personal deputy. The board is appointed by the Ministry of Labour with a four-year mandate following nominations from the employers' associations and the employee unions. Two of the nominated members shall represent employers, while pharmacists and technical staff are each represented by one board member.

During 2011 the Board comprised

- Finn Melbø (chairman), CEO of the Norwegian Public Service Pension Fund
- Kim Nordlie, Senior Advisor in Virke
- Bjørn Myhre, director of Spekter
- Edvin Alten Aarnes, secretary general of the Norwegian Association of Pharmacists
- Kjell Hundven, special adviser to the Norwegian Association of Pharmacy Technicians

The following have served as deputy board members during 2011

- Rune Huse Kristoffersen, personal deputy for Finn Melbø
- Per Helge Engeland, personal deputy for Kim Nordlie
- Stein Gjerding, personal deputy for Bjørn Myhre
- Tove Ytterbø, personal deputy for Edvin Alten Aarnes
- Berit Regland, personal deputy for Kjell Hundven

The value of membership:

This is what the pension scheme offers

A good pension scheme is about more than just a retirement pension. Membership of the Pension Scheme for Pharmacy Sector also includes a contractual pension (AFP), disability pension and dependents' pension. Members can also apply for housing loans. This means security in all phases of life.

Retirement pension

A retirement pension from the Pension Scheme for the Pharmacy Sector is in addition to a retirement pension from the National Insurance Scheme and is a life-long payment. Most members can draw on their retirement pension when they reach the age of 67. The pension scheme's upper age limit for retirement is 70.

The size of the pension depends on the contribution base, qualifying period and percentage of employment.

The contribution base is generally equivalent to the employee's regular salary at the time he or she retires, subject to a limit of 10G (G = the Norwegian National Insurance Scheme's basic amount). The qualifying period is the length of time the employee has been a member of the pension scheme. The full qualifying period is 30 years (360 months).

The pension scheme operates a so-called gross guarantee, which means that the pension benefits will normally make up at least 66% of the contribution base after the completed qualifying period. For part-time employees, or those with a shorter qualifying period than 360 months, the contribution base and subsequently the pension benefits will be reduced correspondingly.

Retirement pensions are adjusted for age from 67 years – i.e. pension payments are related to life expectancy.

Contractual pension

On reaching the age of 62, members of the pension scheme may be entitled to retire on a contractual pension (AFP). AFP is designed to allow older employees to retire before reaching the age limit.

When a member is between 62 and 65 years of age NAV manages the scheme and the pension is always calculated according to National Insurance rules. As a rule, the amount of the pension from 62 years of age will be equivalent to the retirement pension the member would have received from the National Insurance Scheme if he or she had continued to

work until reaching 67 years of age, plus an AFP supplement of NOK 1 700 per month.

From age 65 the level of pension benefits is calculated either according to National Insurance Scheme rules or according to the method used by the Pension Scheme for the Pharmacy Sector for calculating retirement pensions. The Pension Scheme for the Pharmacy Sector compares these two calculations and pays the highest benefit. When the member reaches 67 years of age the AFP is changed to a retirement pension.

AFP from the pension scheme cannot be combined with drawing a retirement pension from the National Insurance Scheme. The contractual pension scheme does not apply to dispensing pharmacists who are pharmacy owners.

Disability pension

A disability pension can be paid to members who become unable to work due to illness or injury, and as a result have to reduce their working hours or leave their job. Pension benefits may be paid on a temporary or permanent basis and may be paid in respect of all or elements of the position of employment.

A full disability pension is equivalent to 66% of the member's contribution base. For disability pensions, credit is given for the pension entitlement the member could have accrued if he or she had remained in the qualifying position until retirement

Disability pensions are calculated on the basis of the percentage of employment at the time of disability. Disability pensions are not adjusted for age.

Dependents' pensions

When a member dies, his or her dependents may be entitled to a dependents' pension. The pension shall cover some of the loss of income suffered by the family. There are two types of dependents' pension: spouse pension and children's pension.

With effect from 2001 new rules were introduced for calculating dependents' pensions. The new rules provided for dependents' pensions to be paid on a net basis, instead of the gross basis used for other types of pensions provided by the Pension Scheme for the Pharmacy Sector.

Under the new rules dependents' pensions are calculated as a fixed percentage of the deceased member's contribution base. Dependents' pensions shall be neither means-tested nor co-ordinated with the National Insurance Scheme.

The new rules for net pension benefits do not, however, apply to everyone. Accordingly we will continue to have transitional arrangements in place for a considerable period. These will mean that the old rules, or payment of benefits on a gross basis, will continue to be applied in many cases.

On 01.02.2010 a change in the law came into effect that gave equal status to widows and widowers when calculating dependents' pensions. This entails that a group of widowers in the pension scheme gained the right to a repayment of dependents' pensions. This applied to widowers for whom a dependents' pension started on 01.01.1994 or later, and where the member had their qualifying period after 31.12.1993.

When you leave your job: Deferred pension

Members who leave a qualifying position without retiring are entitled to a future pension from the pension scheme. This is called a deferred pension. Deferred pension benefits are paid when the member reaches the qualifying position's retirement age or upon receipt of a retirement or disability pension from the National Insurance Scheme. A deferred pension cannot be paid until the member reaches the age of 67. To be entitled to a deferred pension the total qualifying period must be at least three years.

Pension transfer agreement

A transfer agreement is an agreement between the majority of public sector pension schemes in Norway. The agreement means that if you have previously accrued pension entitlements in another pension scheme, the accrued entitlement is transferred to the scheme that you belong to on retirement. Pension calculation will be made according to the rules of the final scheme.

From 01.02.2003 the pension transfer agreement ceased to apply in respect of new members of the Pension Scheme for the Pharmacy Sector and members who had left the scheme before that date with a qualifying period shorter than six months. Those who became a member before this date are included in the pension transfer agreement. For those who became a member after 01.02.2003 entitlements earned in the different schemes will be determined in each individual scheme. In other words, the entitlements will not be transferred to the scheme applicable on retirement.

Co-ordination with the National Insurance Scheme

In order to receive a pension from the Pension Scheme for the Pharmacy Sector, it is a condition that the member draws the benefits he or she is entitled to from the National Insurance scheme.

All types of pensions, with the exception of spouse pensions regulated by the net rules, are co-ordinated with benefits from other public sector pension and social security schemes, primarily the National Insurance Scheme.

Changes in rates of National Insurance are therefore very important for determining the level of deductions.

Pension adjustments

If the pension scheme's finances allow, pensions from the Pension Scheme for the Pharmacy Sector can be adjusted in line with decisions by the Board of Directors. The Board considers adjustment in relation to expected salary increases in the pharmacy sector and adjustment of National Insurance Scheme pensions.

It is pensions before coordination with other benefits which are adjusted following a decision by the Board. The coordination deduction is adjusted according to the same rates as for the National Insurance Scheme.

As the basis for adjustment from 1 May 2011 the Board used salary growth in the pharmacy sector of 3,7%. The Pension Scheme for the Pharmacy Sector otherwise follows the same principles for adjustment as the public sector occupational pensions. This entails that adjustment of retirement pensions and AFP, as well as disability and dependents' pensions from 67 years of age is subject to a 0,75% deduction.

The housing loan scheme

All members of the Pension Scheme for the Pharmacy Sector are eligible to benefit from our housing loan scheme. The maximum loan is currently NOK 1 200 000.

All loans must be secured by a mortgage or share in a housing association. Loans may be granted for home purchases or home improvements/extensions as well as for refinancing an existing mortgage.

As at 31.12.2011 the interest rate for housing loans was 3,0%. With the effect from 01.05.2012 the invest rate will be 2,5%

At 2011 year-end there were 308 outstanding loans. This is a decline of 4,3% from 2010.

The loan portfolio comprises the following loans:

| | Number of loans | Amount in NOK |
|--------------------------------------|------------------------|----------------------|
| Housing loan | 293 | 140 878 353 |
| Government-guaranteed debenture loan | 11 | 5 668 030 |
| Loans for pharmacy premises | 4 | 2 502 000 |
| Total | 308 | 149 048 383 |

Pensions have become more complicated

When the pension reform came into effect it resulted in more choice for the individual. At the same time it became more challenging to navigate the pension landscape for employees, employers and pension providers.

Before the pension reform came into effect pensions were mainly about two choices: You could draw on a retirement pension when you reached 67 years of age or you could take out a full or partial contractual pension (AFP) if you were entitled to one. Now the individual has far more possibilities and it is easier to combine work and pension. For example it is possible to draw different proportions of your pension in combination with work. To put it simply, you have gone from having a choice between white and black to being able to choose between all the colours of the rainbow.

Why so complicated?

The pension reform was introduced because the Norwegian pension system was no longer sustainable. When the National Insurance Scheme was introduced in 1967 there were 3,9 actively employed persons per pensioner. Calculations made then showed that in 2050 the number of actively employed persons per pensioner would only be 1,7. This formula could not work, and an important goal for the reform was to stimulate us to work longer. Additional choices and greater opportunities to combine work and pension are some of the measures to contribute to this.

No simple answer

What is best financially for each individual depends on their year of birth, salary and pension entitlement for both the National Insurance system and occupational pension schemes. An important message to all future pensioners is that it is smart to think long-term: If for example you choose to draw on some of your pension when you are 62 years old, this can make a big difference to the size of your pension when you are 67 years old. How long the individual is to work must therefore be an overall evaluation, based on their life situation, economy and desire to continue working.

Must understand the consequences

The complexity of the new rules is easy to see in a number of news articles in 2011 that cover working after 67 years of age. The rules for public sector occupational pensions, which the Pension Scheme for the Pharmacy Sector is closely related to, are that you receive a larger pension if you simultaneously draw a pension from both the National Insurance Scheme and the public sector occupational pension after you have turned 67. If the pensions are drawn at different times this may result in a reduction of the total pension is reduced. This shows how important it is to seek expert advice and obtain information before making a decision.

Requirements for employers

The many possibilities provided by the pension reform, set greater requirements for the employer's knowledge when guiding their employees. At the same time, flexible solutions make it possible to keep older employees longer and thus also retain valuable experience and competence. An active policy towards older employees is a powerful planning tool for both employer and employee, and can contribute to greater predictability for both parties. This can also make it easier to see new possibilities at the end of a career.

The pension reform is not over

The pension reform in the public sector continues, and several elements remain:

- *The coordination rules for the 1954 generation and later*
 - *The first drawing of pensions for the 1954 generation is in 2016*
- *Disability rules for the public sector*
 - *The first drawing of disability pension from the National Insurance Scheme in accordance with the new rules is in 2015*
- *Possible new rules for dependents' pension*

More rules

So far the coordination rules for public sector occupational pensions have been adopted for those with the old qualification model, i.e. those born in 1953 or earlier. Those born in 1954 or later earn their pension fully or partly according to the new model, (all years rule). Rules covering this must be in place well before 2016 when those from 1954

become 62 years old and can draw a pension. This means that case processing systems must be adapted to several new sets of rules and there will be more information to digest for employees, employers and pension providers. At the same time this means that all generations will be able to understand their future pensions so that it is possible to plan.

Some examples of changes before and after the pension reform

| Retirement pension from the National Insurance Scheme and public sector occupational pension | → 2011 | 2011 → |
|---|---|---|
| Pension choice (Does not consider percentage employment or pension degree) | 3 main alternatives <ul style="list-style-type: none"> • Draw retirement pension from the National Insurance Scheme and occupational pension when you are 67 years old • Draw full AFP • Draw partial AFP | 6 main alternatives <ul style="list-style-type: none"> • Draw retirement pension from the National Insurance Scheme when you are 62 years old and continue to work <ul style="list-style-type: none"> - You can draw 20, 40, 50, 60, 80 or 100 per cent of retirement pension from National Insurance Scheme - Percentage employment can vary • Draw retirement pension from the National Insurance Scheme and stop work when you are 62 years old • Draw full AFP from 62 years old • Draw partial AFP from 62 years old • Work until you leave with retirement pension as 67 year old • Work after you are 67 years old and wait to draw retirement pension |
| Number of generations who can draw retirement pension from the National Insurance Scheme | 4 generations <ul style="list-style-type: none"> • drawing pension from 67-70 years old | 14 generations <ul style="list-style-type: none"> • drawing pension from 62-75 years old |
| Qualification rules in National Insurance Scheme | 1 <ul style="list-style-type: none"> • All earn their pension as per old rules, best years rule | 2 (3) <ul style="list-style-type: none"> • Generation up to an including 1953, earn pension as per old rules • Generation 1954-1962 earn pension partly as per old and partly as per new rules (all years rule) • Generations 1963 and younger earn entire retirement pension as per new rules |
| Coordination rules | 1 rule <ul style="list-style-type: none"> • Same rule for all generations | 2 rules <ul style="list-style-type: none"> • Rules for generations until 1953 are adopted • New rules for 1954 and younger not yet ready |
| Age adjustment | Did not exist | Date and month of birth affects the size of the pension. Two people with the same entitlement can thus have different pensions even if drawing them at the same age. |
| Adjustment of the National Insurance Scheme | National Insurance basic amount (G) | Different time of drawing pension gives different adjustment. |

Pension liabilities

Liabilities in the Pension Scheme for the Pharmacy Sector grew by NOK 446 million 2011. As at 31.12.2011 liabilities are estimated to total NOK 4 967 million.

The calculations of insurance liabilities are based on the assumption that the Pension Scheme for the Pharmacy Sector will continue to operate as long as obligations exist towards its members as at 31.12.2011.

The underwriting result is calculated at NOK -255 million before allocations to the securities adjustment reserve and special allocations. This results in overfunding as at 31.12.2011 of NOK 417 million or 8,4% of the premium reserve for exceptional allocations. The overfunding represents the scheme's equity. This is buffer capital necessary to cover random risks that are not covered by the premium. After the special allocation for widower pensions of NOK 24,4 million, the pension scheme's equity is NOK 393 million. Equity has been reduced from NOK 672 million as at 31.12.2010.

Insurance result

The insurance result can be split into the investment result, the risk result and the recognized difference between invoiced and actual pension cost.

Investment result

The investment result is negative. This means that the actual return on assets under management was lower than the basis interest rate of 3%.

Risk result

The risk result is negative and is mainly connected to disability pensions and extraordinary entitlements for widowers. The number of new disabled pension recipients in the pension scheme, and the amount related to these, is significantly higher than expected. This has supported the requirement for a higher disability tariff which was introduced on 01.01.2012. Repayments to widowers resulting from a change in the law in 2010, resulted in increased costs and had a negative effect on the risk result.

As a result of the fact that we are living longer, tariff K1963 was replaced by K2005 with effect from 01.09.2010. The introduction of a new mortality tariff also affects the risk accounts. The tariff with lower mortality reduces the risk premium (dependents' pensions).

Actual and invoiced costs

The difference between the invoiced premium and the premium that should actually have been paid to cover events that occurred in 2011 appears as a separate result in the insurance statement. This result is negative. This means that the invoiced premium does not cover the actual accrued pension costs in 2011. If the year 2011 is representative for the on-going deficiency of the scheme's premium, costs will exceed income by NOK 60 million a year. This is after non-recurring effects are deducted²⁾. If one considers the annual non-recurring effects on the security premium, the difference is approx. NOK 85 million.

The financial situation in the scheme is challenging, and measures to strengthen buffer capital have been adopted by the Board of Directors.

1) Reduced from NOK 60 million throughout the year.

2) Non-recurring effects include 1 of 3 year's increase in reserves (approx. NOK 25 million per year for three years) of security premiums related to the mortality tariff K2005.

Investment management

The investment management activities of the Pension Scheme for the Pharmacy Sector are intended to help the scheme meet its long-term commitments without incurring too great fluctuations in the premium. As at 31.12.2011 the funds totalled NOK 5,3 billion. This is an increase of NOK 186 million on the previous year. In a year in which the financial markets have been characterized by uncertainty and fear and in which treasury yields have been historically low, investment management delivered a satisfactory return.

The funds of the Pension Scheme for the Pharmacy Sector are managed by a separate investment management unit. The aim of the investment activities of the Pension Scheme for the Pharmacy Sector is to seek to achieve the highest possible return within the scheme's available risk capacity. Available risk capacity is determined on the basis of the probability of maintaining continued ordinary operations.

The scheme's investment strategy which has been adopted by the Board of Directors of the scheme, stipulates that the chosen investment portfolio must have a risk profile that results in a probability of not meeting the legally-required equity requirement of less than 1 percent at all times. The allocation of the pension scheme's investments currently reflects the goal of achieving a satisfactory long-term return on capital in combination with a high level of diversification – in other words, spreading risk by investing in a range of different assets.

New administrative regulations

At the beginning of 2011 the Pension Scheme for the Pharmacy Sector received new administrative regulations from the Ministry of Labour. The regulations provide guidelines for how the pension scheme is to be administered, including fund management. With the introduction of the new administrative regulations the Pension Scheme for the Pharmacy Sector will be more equal to life insurance companies and pension funds with regard to the rules for investment management than was previously the case. This presents further opportunities to spread risk over different asset classes.

At the same time the Pension Scheme for the Pharmacy Sector must comply with new rules for calculating capital adequacy (Solvency rules). When exercised in full the Solvency rules mean that organizations bound by the rules

must have a minimum equity which reflects the risk to which the organizations are exposed in a 'worst-case' scenario. The capital adequacy ratio is calculated by subjecting both assets and liabilities to stress tests, with a supplement for operational risk. The stress tests are based on the scheme being able to tolerate fluctuations in the financial markets which can be expected within a 99,5% certainty. As a stage in the process of adapting to the new rules the Pension Scheme for the Pharmacy Sector has implemented quarterly stress tests on assets in 2011.

The new administrative regulations also stipulate requirements for the design of ethical guidelines for investment management. Against this background new guidelines based on the principles of Folketrygdfondet (the Government Pension Fund – domestic), but which also consider the size and staffing levels of the Pension Scheme for the Pharmacy Sector, were drawn up in 2011. Emphasis has been placed on the guidelines being practical to implement. The new guidelines have been approved by the Board of the pension scheme.

Results and markets

2011 was a year in which the financial markets were characterized by uncertainty regarding future economic development. The debt problems in the Eurozone countries caused turbulence and resulted in major fluctuations, particularly in the last six months of 2011. Both Oslo Stock Exchange and the world index were affected by this and for the year as a whole the return on shares was negative. Interest rates fell further towards the end of the year from already low levels.

Fluctuations in the markets created challenges for the Pension Scheme for the Pharmacy Sector with regard to creating high returns on investments. Total returns ended at 2,46% in 2011. This is lower than budgeted, but somewhat

better than the comparable reference index and a little higher than what a risk-free placement would have yielded. In particular, positive contributions to returns in 2011 came from investments in real estate, as well as interest-bearing investments in the hold-to-maturity and available-for-sale portfolios. Falling interest rates over the last six months have contributed to healthy returns from the available-for-sale portfolio. The hold-to maturity portfolio has delivered solid

returns. Norwegian and foreign share investments, as well as hedge fund investments have provided negative returns, but nevertheless the result is somewhat better than for the indexes with which the Pension Scheme for the Pharmacy Sector compares itself.

The table below shows returns and reference weighting for investments in the different asset classes:

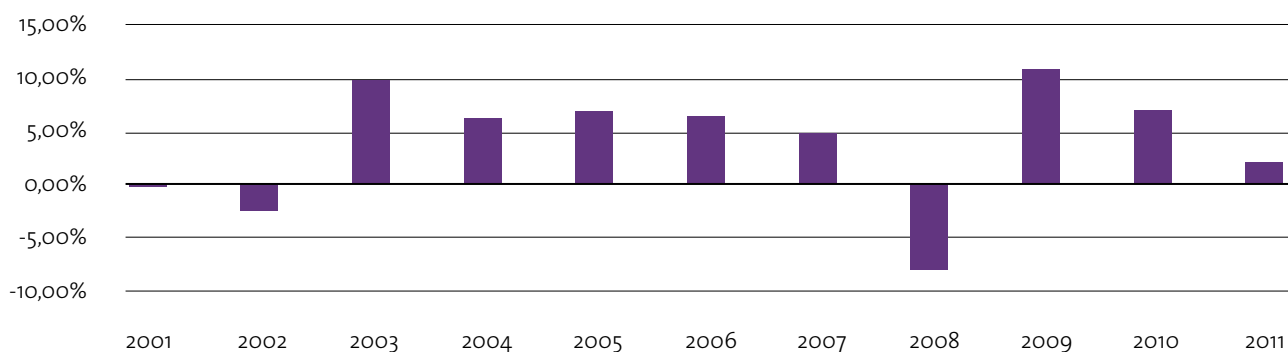
| Asset class: | Ref. weighting | Rate of return |
|---|-----------------------|-----------------------|
| Interest-bearing investments (available-for-sale) | 48,0% | 3,64% |
| Interest-bearing investments (hold-to-maturity) | 17,0% | 6,51% |
| Norwegian shares | 6,0% | -11,30% |
| Foreign shares (local currency)* | 10,0% | -8,14% |
| Real estate | 8,0% | 7,76% |
| Hedge funds (local currency)* | 5,0% | -2,85% |
| Loans to members | 2,5% | 2,78% |
| Bank deposits | 3,5% | 2,00% |

* All foreign exchange exposure was hedged throughout the year. Returns from hedging activities are included in the overall yield.

Despite the fact that 2011 was characterized by major fluctuations and turbulent markets, the year as a whole was within what is considered to be a normal range for these types of investments included in the Pension Scheme for the

Pharmacy Sector's portfolio. As shown in the figure below, returns for the year are well within the fluctuations seen in the last 11 years. The pension scheme's equity should cover any such fluctuations.

Annual return



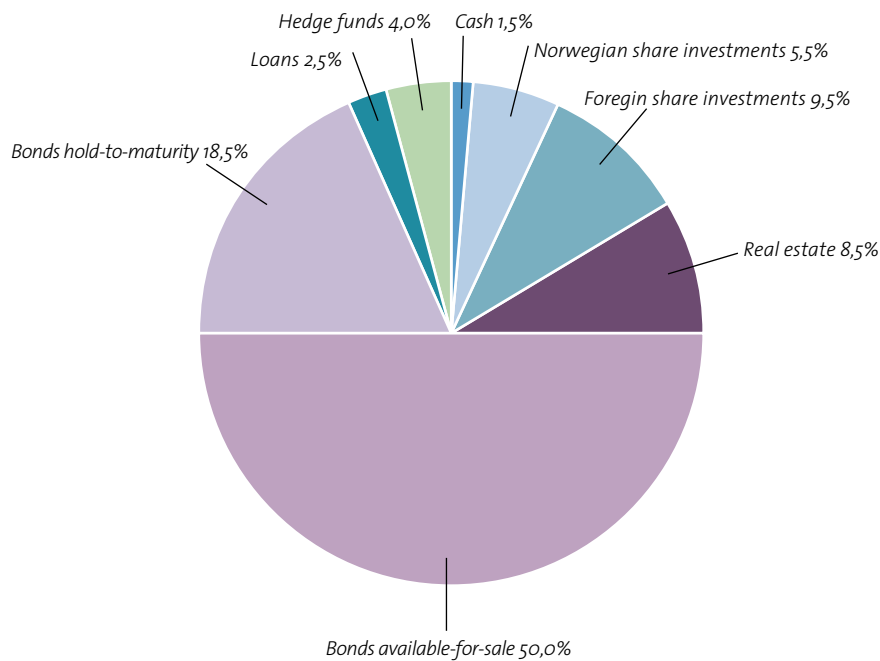
Norwegian interest rates have remained low following the financial crisis of 2008. While interest rates are affected by international circumstances to a significant extent, wage levels in Norway are more affected by domestic issues. Wage inflation has therefore been high compared with other countries and unusually high when compared with the interest rate levels. This poses a challenge for the pension funds.

Risk-free returns will remain low in the current situation, and a satisfactory rate of return can only be achieved by taking a degree of risk. At the same time the pension scheme's commitments are growing at a rapid pace as a result of wage inflation and increasing life expectancy, which means that equity, and subsequently risk capacity, decreases. If such a situation prevails over several years, investment management alone will not be able to generate returns that maintain a satisfactory cash balance in the long term without sponsors and members having to contribute to the

financing of the growing commitments. Together with the stricter capital adequacy requirements this challenge has been a contributory factor to the increase in the premium from 2012.

Investment allocation in 2012

The strategy for investment allocation in 2012 will be almost the same as at the end of 2011. The portfolio allocation will be based on a distribution of risk over multiple asset classes with different risk profiles and expected returns in order to achieve an overall medium risk profile. The strategy has been chosen because it allows the opportunity to be able to harvest risk premiums in the coming year. Specific consideration is being given to adding new asset classes and investment solutions during the year to achieve a further diversification and potential returns. The figure below shows strategic allocations in the various asset classes at the beginning of 2012.



Board of Directors' report

The Pension Scheme for the Pharmacy Sector is a statutory public service pension scheme for pharmacists and people employed in pharmacies. The scheme was established pursuant to Act no. 11 of 26 June 1953 concerning the Pension Scheme for the Pharmacy Sector. The Ministry of Government Administration and Reform has previously drawn up administrative regulations for the pension scheme. In 2011 the administrative regulations issued by the Ministry of Government Administration and Reform were superseded by a new set of regulations issued by the Ministry of Labour, which came into force on 1 February 2011.

The administrative regulations contain provisions for the Board's responsibilities and authority, asset management requirements and limits for fund allocation. The regulations stipulate that the pension scheme is to be managed as a pension fund subject to the Act on insurance companies, pension companies and their operations etc. (the Insurance Activities Act) with related regulations and the regulations governing life insurance companies' and pension companies' investment management. The new administrative regulations also clarify the division of responsibility between the Ministry and the Board of Directors.

In accordance with the Act the pension scheme shall be managed by the Norwegian Public Service Pension Fund (SPK) in Oslo. With effect from 01.01.2011, three investment managers who were previously employees of the Norwegian Public Service Pension Fund became employees of the Pension Scheme for the Pharmacy Sector. At the end of 2011 the Pension Scheme for the Pharmacy Sector thus has three employees, all of whom are men. The continuous follow-up of work undertaken by the investment managers will continue to be carried out by the Norwegian Public Service Pension Fund.

No discrimination shall occur on the grounds of gender, race, age or ethnic background in the Pension Scheme for the Pharmacy Sector. The annual employee satisfaction survey shows that there is a good working environment in the investment management department.

The pension scheme has previously resolved to adopt ethical guidelines to ensure the socially responsible management of its investments. With respect to shareholding investments, in 2011 the scheme has used KLP's list of excluded companies

as the basis for determining which companies not to invest in. In line with the new administrative regulations the Board decided in December 2011 that in future the ethical guidelines shall also be based upon the guidelines for Folketrygdfondet (the Government Pension Fund - domestic).

As at 31.12.11 the board of directors had five members. The Board of Directors is headed by the CEO of the Norwegian Public Service Pension Fund. The other board members represent Virke (the Enterprise Federation of Norway), the Spekter Employers' Association, the Norwegian Association of Pharmacists and the Norwegian Association of Pharmacy Technicians. During the year the board of the pension scheme held seven board meetings and dealt with 51 items of business.

The pension scheme's operations do not affect the external environment.

Members, contributions and benefit payments

At the 2011 year-end employees at 707 pharmacies were members of the pension scheme. This is an increase of 25 pharmacies from 2010. The pension scheme also includes members who are not pharmacy employees but who work in other positions associated with the pharmacy sector. The scheme had a total of 6 689 actively contributing members, as well as 3 803 current pensioners. During 2011 the scheme received premium income of NOK 321 million, compared with NOK 312 million in 2010. The scheme paid out NOK 228 million in pension benefits, compared with NOK 195 million in 2010. Accrued premium income totalled NOK 87 million at the end of the year.

Premiums have remained unchanged at 13,6% of the contribution base throughout 2011. The premium is split between employees and employers. Employees paid a premium of 2,5% of the contribution base, while employers paid a premium of 11,1%.

In 2011 pensions were adjusted on the basis of increases in salary in the pharmacy sector. In 2011 salary growth was 3,70%. In the same way as for National Insurance Scheme a fixed factor of 0,75% is deducted from the adjustment of the majority of pensions. This resulted in a minimum increase of the total pension of 2,92%.

A ruling by the EFTA Court requires widowers with membership in the Pension Scheme for the Pharmacy Sector and public sector pension schemes dating from before 1 October 1976 to be given equal status to women. Repayments were made for 65 such cases in 2011 which totalled NOK 17,6 million. Cases in which widowers are now deceased, and for which any repayments shall be made to the beneficiaries of the widowers' inheritance, will be processed in 2012. Provisions for repayments for both current pensions and inheritance settlements were recognized in the 2010 accounts.

Financial risk

The Board has adopted an investment strategy that delineates which risks may be taken and which investments may be made. The strategy outlines that capital should be invested with a long-term perspective and with a moderate level of risk. As at 31.12.11 the proportion of shares, equity funds and hedge funds was 18% of the total assets. In the opinion of the board, the scheme's investment strategy and authorisation structure provide a good level of control over the management of the scheme's assets.

New hold-to-maturity bonds have been purchased in 2011 while some hold-to maturity bonds have also matured. The portfolio of hold-to-maturity bonds represents 18% of total assets, approximately the same proportion as last year. Current returns from this portfolio are around 6,5%.

Insurance risk

Risk management on the investment side and risk management in relation to the actuarial provisions reserves are viewed as a whole. The actuarial provisions are commitments with a long timeframe. Generally speaking, capital should therefore be invested with a long-term perspective.

The technical settlement for 2011 is based on the K2005 life expectancy tariff and the disability tariff 2*K1963. With effect from 01.01.2012 the disability tariff was strengthened to 2,5*K1963 as a result of the actual payment of disability pensions in the scheme being higher than that assumed under the current tariff.

Result

The result for the year shows a loss of NOK 94 million. Net profits related to financial assets stood at NOK 130 million,

including changes in unrealised gains and losses. Profits from financial assets are mainly related to current returns on securities in the available-for-sale and hold-to-maturity portfolios. Real estate investments have also made a positive contribution in 2011.

Previously unrealized price gains of NOK 126 million, which were allocated to the securities adjustment reserve, have been reversed in 2011. This has resulted in a corresponding improvement of the 2011 net result.

In 2011 a total increase in pension liabilities (the premium reserve) of NOK 446 million was recorded. One reason for this significant growth is the fact that the actual payment of disability pensions has been higher than that previously assumed in allocating funds for the premium reserve.

This year's loss of NOK 94 million will be covered by other retained earnings.

Financial position

As at 31.12.2011 the pension scheme's assets under management totalled NOK 5 443 million, of which approximately 67% were placed in bonds, 18% in shares, equity funds and hedge funds, 8% in property and real estate, 3% in loans, 2% in bank deposits while other items account for 2% of the total.

As at 31.12.2011 other retained earnings totalled NOK 386 million. This is a reduction of NOK 94 million compared to 2010. In accordance with the new administrative regulations, the pension scheme has calculated capital adequacy requirements using rules similar to those applicable to private pension funds. As at 31.12.2011 the capital adequacy requirement was calculated at NOK 207 million. The capital adequacy requirement is calculated in accordance with the requirements applicable to private sector pension funds, and the calculated amount will be covered by other retained earnings.

Accordingly, the scheme's free equity, which consists of other retained earnings in excess of the capital adequacy requirement, totalled NOK 179 million at the end of the year. This is buffer capital necessary to cover random risks that are not covered by the premium. The buffer capital is equivalent to 3,3% of total equity.

The pension scheme calculates capital requirements based on the Financial Supervisory Authority of Norway's stress tests in accordance with similar rules which apply to private pension funds. The stress tests demonstrate the scheme's ability to bear losses without this threatening the ordinary operations of the scheme. As at 31.12.2011 the pension scheme does not have buffer capital which meets the capital requirements resulting from the stress tests.

Buffer capital decreased during 2011. One factor contributing to this is the fact that disability cases have been more numerous and more expensive than expected. In addition the turbulence in the capital markets resulted in lower returns from investment management than that predicted at the beginning of the year. As a result of the need to strengthen buffer capital, in 2011 the Board decided to increase premium rates by 2,5% to 16,1% with effect from 01.01.2012, of which employees shall pay a premium of 3,0% of the contribution base while employers shall pay a premium of 13,1%.

The Board of Directors of the pension scheme have decided that the calculated cost of drawing on the contractual pension scheme (AFP) from 2012 shall be charged to member organizations when such drawing occurs, which is the same practice as for other pension funds. This is estimated to be equal to an increase in the premium rate of 2,5%. Until now the costs of drawing on the AFP scheme have been covered from the ordinary premium.

The technical reserves have risen strongly in recent years and projections show continued growth. Reasons for this include increased life expectancy and strengthening of the disability tariff from 2012 to ensure sufficient provisions for disability in the future. Growth in the technical reserves along with the need to strengthen buffer capital will require returns from investment management which exceed that which can be expected, particularly in light of today's low interest rates.

In such a situation buffer capital will be reduced, and will be increasingly inadequate compared to the capital requirements based on the Financial Supervisory Authority of Norway's stress tests. A certain level of buffer capital is required to be able to maintain a specific risk level in the investment portfolio and thereby create satisfactory returns on funds. In 2012 the Board will review the capital situation and decide which measures of a permanent nature are required to ensure an appropriate capital situation for the scheme.

Unrealized price gains from the securities portfolio will be allocated to the securities adjustment reserve. The securities adjustment reserve is to operate as a buffer against possible future falls in market prices. As at 31.12.2011 there are no unrealized price gains in the securities portfolio and there are thus no allocations to the securities adjustment reserve.

Summary

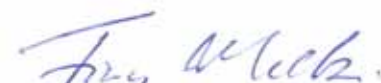
The annual financial statements have been prepared under the going-concern assumption. As at 31.12.11 the pension scheme had set aside technical reserves in accordance with the provisions of Act no. 11 of 26 June 1953 concerning the Pension Scheme for the Pharmacy Sector.

In the opinion of the Board, the annual financial statements for the Pension Scheme for the Pharmacy Sector provide a satisfactory basis for assessing the results of the pension scheme's operations during 2011 and the scheme's financial position at year-end.

The Board believes that the scheme's finances as at 31.12.2011 are challenging, based on the assumptions applied to the 2011 financial statements. Low interest rates together with the increase in pension commitments will pose a challenge in terms of satisfactorily securing the pension scheme's financial position in 2012 and further ahead.

The Board of Directors is of the opinion that the financial position at the end of the year, along with the adopted investment strategy and the measures being considered by the Board for 2012, provide a satisfactory basis for securing the financial position of the pension scheme. The requirements for the going-concern assumption are accordingly satisfied.

Oslo, 04.05.2012



Finn Melbø (chairman)



Stein Gjerding



Edvin Alten Aarnes



Kim Nordlie



Kjell Hundven

Income statement

Income statement 2011

| | Note | 2011 | 2010 |
|---|------------|---------------------|---------------------|
| Technical accounts | | | |
| Premium income | | | |
| Premium income | 17 | 326 729 881 | 313 911 768 |
| Net income from investments in the collective portfolio | | | |
| Interest income and dividends etc. on financial assets | | 187 364 103 | 180 955 691 |
| Net operating income from real estate | | 23 504 684 | 15 409 916 |
| Changes in fair value of investments | | -143 041 969 | 132 866 588 |
| Realised gains and losses on investments | | 54 900 112 | -6 170 363 |
| Total net income from investments in the collective portfolio | 21 | 122 726 930 | 323 061 831 |
| Insurance benefits | | | |
| Pension benefits paid | 18 | 227 840 071 | 195 093 004 |
| Changes in pension liabilities recognised in the income statement | | | |
| Change in premium reserve | 12 | 446 087 747 | 355 270 281 |
| Change in extraordinary commitments | 13 | -35 600 000 | 60 000 000 |
| Change in securities adjustment reserve | | -125 505 345 | 118 184 117 |
| Total changes in pension liabilities recognised in the income statement | 22 | 284 982 403 | 533 454 398 |
| Insurance-related operating costs | | | |
| Management costs | 19 | 15 123 782 | 12 344 283 |
| Insurance-related administrative costs | 20 | 22 139 522 | 23 219 984 |
| Total insurance-related operating costs | | 37 263 303 | 35 564 267 |
| Net result of technical accounts | | -100 628 966 | -127 138 071 |
| Non-technical accounts | | | |
| Net income from investments in the collective portfolio | | | |
| Interest income and dividends etc. from financial assets | | 11 190 295 | 14 741 901 |
| Net operating income from real estate | | 1 403 814 | 1 255 398 |
| Changes in fair value of investments | | -8 543 162 | 10 824 230 |
| Realised gains and losses on investments | | 3 278 902 | -502 680 |
| Total net income from investments in the company portfolio | 21 | 7 329 849 | 26 318 849 |
| Other income | | | |
| Interest income from bank deposits, operations | | 415 238 | 403 301 |
| Management costs and other costs associated with the company portfolio | | | |
| Management costs | 19 | 903 266 | 1 005 651 |
| Result of non-technical accounts | | 6 841 821 | 25 716 499 |
| Overall result | | -93 787 145 | -101 421 571 |
| Transfers and allocations | | | |
| Allocated to/transferred from(-) other retained earnings | 14, 15, 22 | -93 787 145 | -101 421 571 |
| Total allocations | | -93 787 145 | -101 421 571 |

Balance sheet as at 31.12.2011: Assets

| | Note | 31.12.11 | 31.12.10 |
|---|------|----------------------|----------------------|
| Assets in the company portfolio | | | |
| Investments | | | |
| Financial assets valued at amortised cost | | | |
| Bonds classified as hold-to-maturity | 2 | 55 309 500 | 66 551 603 |
| Housing and business loans | 3 | 8 400 194 | 10 102 553 |
| Total financial assets valued at amortised cost | | 63 709 693 | 76 654 156 |
| Financial assets at fair value | | | |
| Shares and mutual funds | 4,7 | 81 807 947 | 113 134 688 |
| Bonds | 5,7 | 150 267 156 | 177 128 411 |
| Financial derivatives | 6,7 | 0 | 1 628 100 |
| Bank deposits | 8 | 5 503 167 | 15 358 914 |
| Total financial assets at fair value | | 237 578 271 | 307 250 113 |
| Total investments in the company portfolio | | 301 287 964 | 383 904 269 |
| Receivables | | | |
| Accounts receivable | 9 | 87 344 923 | 82 249 724 |
| Other assets | | | |
| Bank deposits operations | 8 | 3 845 043 | 15 133 955 |
| Prepaid expenses and accrued income not received | | | |
| Accrued non-invoiced premium | | 1 800 000 | 1 393 682 |
| Accrued dividend | | 3 600 147 | 3 359 656 |
| Prepaid expenses | | 489 168 | 72 720 |
| Total prepaid expenses and accrued income not received | | 5 889 315 | 4 826 058 |
| Total assets in the company portfolio | | 398 367 245 | 486 114 006 |
| Assets in the customer portfolios | | | |
| Investments in the collective portfolio | | | |
| Financial assets valued at amortised cost | | | |
| Bonds classified as held-to-maturity | 2 | 926 071 639 | 816 915 765 |
| Housing and business loans | 3 | 140 648 189 | 124 008 050 |
| Total financial assets valued at amortised cost | | 1 066 719 829 | 940 923 815 |
| Financial assets at fair value | | | |
| Shares and mutual funds | 4,7 | 1 369 746 976 | 1 388 719 527 |
| Bonds | 5,7 | 2 515 990 051 | 2 174 237 508 |
| Financial derivatives | 6,7 | 0 | 19 984 796 |
| Bank deposits | 8 | 92 141 989 | 188 529 483 |
| Total financial assets at fair value | | 3 977 879 017 | 3 771 471 314 |
| Total investments in the collective portfolio | | 5 044 598 845 | 4 712 395 129 |
| Total assets in the customer portfolios | | 5 044 598 845 | 4 712 395 129 |
| Total assets | | 5 442 966 090 | 5 198 509 135 |

Balance sheet as at 31.12.2011: Equity and liabilities

| | Note | 31.12.11 | 31.12.10 |
|--|--------|----------------------|----------------------|
| Retained earnings | | | |
| Risk equalisation fund | 10 | 6 138 569 | 6 138 569 |
| Other retained earnings | 11, 16 | 386 486 558 | 480 273 703 |
| Total retained earnings | 15 | 392 625 127 | 486 412 272 |
| Insurance liabilities | | | |
| Premium reserve | 12 | 4 966 838 962 | 4 520 751 215 |
| Allocation for extraordinary commitments | 13 | 24 400 000 | 60 000 000 |
| Securities adjustment reserve | | 0 | 125 505 345 |
| Total insurance liabilities | | 4 991 238 962 | 4 706 256 560 |
| Liabilities in the company portfolio | | | |
| Financial liabilities at fair value | | | |
| Financial derivatives | 6 | 3 000 273 | 0 |
| Accrued expenses and deferred income | | | |
| Accrued expenses | | 5 866 823 | 5 840 303 |
| Liabilities in the customer portfolio | | | |
| Financial liabilities at fair value | | | |
| Financial derivatives | 6 | 50 234 905 | 0 |
| Total equity and liabilities | | 5 442 966 090 | 5 198 509 135 |

Oslo, 4 May 2012



Finn Melbø (chairman)



Stein Gjerding



Edvin Alten Aarnes



Kim Nordlie



Kjell Hundven

Cash flow statement 01.01. – 31.12.

| | 2011 | 2010 |
|--|---------------------|---------------------|
| Cash flow from operations | | |
| Contributions from members | 321 275 769 | 311 990 210 |
| Bank interest income | 3 013 274 | 1 658 581 |
| Interest income on loans | 4 242 792 | 3 592 509 |
| Interest income on bonds/certificates | 170 900 746 | 174 162 538 |
| Dividends | 20 702 788 | 16 583 363 |
| Other income | 2 278 321 | 1 764 990 |
| Total | 522 413 690 | 509 752 192 |
| Financial expenses paid | -1 516 606 | -1 642 471 |
| Pensions benefits paid | -227 840 071 | -195 093 004 |
| Administrative expenses | -36 742 277 | -34 953 140 |
| Change in accounts payable | 578 583 | -541 141 |
| Changes in other debt | -552 065 | -113 893 627 |
| Total | -266 072 436 | -346 123 383 |
| Total cash flow from operations | 256 341 254 | 163 628 809 |
| Cash flow from investments | | |
| Net realized price gains on shares/derivatives/hedge funds | 57 189 876 | 108 304 122 |
| Net realized price gains on bonds/certificates | 933 852 | 12 972 320 |
| Net realized yield on real estate | 24 964 377 | 30 760 700 |
| Net change in lending | -14 955 530 | -11 485 758 |
| Net loss on loans | -592 | -274 |
| Net change in real estate | -40 645 879 | -192 541 353 |
| Net change in securities | -405 690 624 | -42 940 202 |
| Net change in other receivables | 4 331 114 | 13 138 003 |
| Total cash flow from investments | -373 873 406 | -81 792 442 |
| Cash flow from financing activities | | |
| Paid-up capital | 0 | 0 |
| Total cash flow from financing activities | 0 | 0 |
| Net cash flow during the accounting period | -117 532 152 | 81 836 366 |
| Cash and cash equivalents at 01.01.2010 | 219 022 352 | 137 185 986 |
| Cash and cash equivalents at 31.12.2010 | 101 490 200 | 219 022 352 |
| Net change in cash and cash equivalents | -117 532 152 | 81 836 366 |

(Amounts stated in whole kroner)

Notes

Notes to the annual financial statements 2011

NOTE 1 ACCOUNTING PRINCIPLES

Wherever possible the annual financial statements have been prepared in accordance with the Regulation of 20.12.2011 on annual financial statements etc. for pension companies and with the Norwegian Accounting Act that came into force on 01.01.1999.

Pension premiums

Pension premiums are recorded as income as they accrue. Pension premiums are paid in each quarter in arrears.

Interest income

Interest is recorded as income as it accrues.

Buildings and other real estate

Investments in real estate are valued at the market value as at 31.12.2011. The market value is based on independent valuations of the properties.

Financial assets valued at amortised cost

Bonds classified as held-to-maturity are valued at cost price, adjusted for recognised premium/discount. The premium/discount at the acquisition date is recognised in the income statement spread over the bond's remaining life. Housing and business loans are recorded at par value as at 31.12.2011.

Financial assets at fair value

Shares and mutual funds

Investments in shares and mutual funds are booked at fair value as at 31.12.2011. Changes in value are recognised in the income statement. Fair value is equivalent to the market value as at 31.12.2011, which is based on the last official trade in 2011.

Bonds

Investments in bonds are booked at fair value as at 31.12.2011. Changes in value are recognised in the income statement. Fair value is equivalent to the market value as at 31.12.2011, which is equivalent to the tax assessment value for 2011.

Financial derivatives

Foreign currency forward contracts are booked at fair value as at 31.12.2011. Fair value is equivalent to the market value as at 31.12.2011. The value of forward rate agreements (FRAs) is recorded as being equivalent to accrued unrealised gains/losses based on the market value as at 31.12.2011.

Securities that are valued at fair value are considered a single portfolio. The unrealised gain or loss in the portfolio is designated as the difference between the total acquisition cost and the total market value. Any net unrealised gain in the portfolio is allocated to the securities adjustment reserve. Any net unrealised loss in the portfolio is recognised as an expense in the income statement.

Foreign currency

Bank deposits together with receivables and liabilities designated in foreign currencies are recorded using exchange rates as at 31.12.2011.

Insurance liabilities

The calculations are based on the assumption that the pension scheme will continue to operate as long as obligations exist towards its members as at 31.12.2011. Accordingly, account has been taken of all potential pension benefits provided for in the Act concerning the Pension Scheme for the Pharmacy Sector, both current benefits and benefits that may be relevant in the future. Account has also been taken of the contractual pension scheme (AFP) that allows the drawing of a pension from the age of 62, subject to certain criteria.

The cash value of all scheme members' pensions has been calculated on the basis of membership status at the balance sheet date (31.12.2011). This calculation has been carried out using standard actuarial methods for discounting and calculation of risk. The calculations are based on a linear accrual of pension benefits from initial employment until retirement, subject to adjustment for any additional periods during which the member may previously have accrued pension entitlements. The actuarial assumptions of mortality and the dependent probability are based on K2005, while disability probability is based on K1963 and boosted 100%.

Retained earnings

Retained earnings consist of the risk equalisation fund and other retained earnings.

The risk equalisation fund serves as a buffer against unanticipated changes in the level of risk for insurance liabilities.

Other retained earnings comprise the pension scheme's excess capital in relation to the pension scheme's commitments. As a minimum the equity must cover the estimated capital adequacy requirement. The capital adequacy requirement is described in more detail in note 16. Other retained earnings in excess of the capital adequacy requirement are defined as free equity. There are no guidelines limiting the application of free equity in the Pension Scheme for the Pharmacy Sector.

NOTE 2 BONDS CLASSIFIED AS HOLD-TO-MATURITY

| Issuer | Face value | Cost price | Book value | Market value | Difference between book and face value |
|---|----------------|----------------|----------------|----------------|--|
| Government-guaranteed | 100 000 | 90 490 | 91 255 | 85 550 | 8 745 |
| Bank/financial institution | 689 000 | 667 524 | 682 132 | 715 417 | 6 868 |
| Municipality/county | 50 000 | 50 125 | 50 025 | 52 335 | -25 |
| Industry | 132 000 | 132 000 | 132 000 | 142 575 | 0 |
| Total bonds classified as held to maturityt | 971 000 | 940 139 | 955 412 | 995 877 | 15 588 |
| Accrued interest | | | 25 970 | | |
| Total book value | 971 000 | 940 139 | 981 382 | 995 877 | 15 588 |
| Proportion of above in the collective portfolio | | | 926 072 | | |
| Proportion of above in the company portfolio | | | 55 310 | | |
| Book value as at 01.01.2011 | 883 467 | | | | |
| Purchases 2011: | 140 490 | | | | |
| Disposal 2011: | -49 385 | | | | |
| Amortisation adjustment | 4 447 | | | | |
| Change in accrued interest | 2 362 | | | | |
| Book value as at 31.12.2011: | 981 382 | | | | |

NOK 1.000

All bonds classified as hold-to-maturity are listed on regulated marketplaces. All bonds are issued in NOK. The weighted average effective yield on bonds classified as hold-to-maturity is 6,5%. The actual/effective yield is calculated

on the basis of cost price. The average yield is weighted in relation to the relevant security's cost price and added up. The difference between book and par value is recognised in the income statement over the remaining life of the bond.

NOTE 3 HOUSING AND BUSINESS LOANS

The pension scheme provides loans to its members. Housing and business loans are recorded at par value as at 31.12.2011. No allowances are made for possible loan losses, since past lending losses have been extremely small. There is one loan in default in the loan portfolio as at 31.12.2011. Unpaid instalments on this loan totalled NOK 10 667 as at 31.12.2011, while the outstanding balance on the loan was NOK 358 808. The

risk of a loss on the loan in default is minimal as the pension scheme has preferential security in the property.

Borrowers with housing loans are partially covered by credit insurance for which the pension scheme has self-insurance arrangements. No provisions have been made for potential claims as at 31.12.2011, since the number of claims and the sums relating to them have been low in recent years.

Specification of the loan portfolio:

| | Housing loan | Government-guaranteed loans against promissory notes | Loans for pharmacy premises | Total |
|--|--------------|---|--------------------------------|-------------|
| Number | 293 | 11 | 4 | 308 |
| Amount | 140 878 353 | 5 668 030 | 2 502 000 | 149 048 383 |
| Proportion of above in the collective portfolio: | | 140 648 189 | | |
| Proportion of above in the company portfolio: | | 8 400 194 | | |

Interest rates as at 31.12.2011 were 3.00% for housing loans and 3.50% for government-guaranteed loans against promissory notes and loans for pharmacy premises.

| Losses etc. on loans | 2011 | 2010 | 2009 | 2008 | 2007 |
|---|------------|------------|----------------|----------|-----------|
| Principal written off | 0 | 0 | 0 | 0 | 0 |
| Principal written off, credit insurance | 0 | 0 | 705 340 | 0 | 0 |
| Interest written off | 592 | 274 | 0 | 0 | 50 |
| Interest written off, credit insurance | 0 | 0 | 3 153 | 0 | 0 |
| Previous payments written off | 0 | 0 | 0 | 0 | 0 |
| Total | 592 | 274 | 708 493 | 0 | 50 |

NOTE 4 SHARES / FUND SHARES**Shares listed on the Oslo Stock Exchange**

| Company | Cost price | Book value |
|-------------------------------|--------------------|--------------------|
| AKER | 1 238 472 | 1 240 000 |
| AKER SOLUTIONS | 2 524 380 | 4 462 840 |
| ALGETA ASA | 875 683 | 1 805 400 |
| ARCHER | 2 330 208 | 1 267 295 |
| ATEA ASA | 3 155 855 | 3 720 000 |
| AUSTEVOLL SEAFOOD | 829 656 | 630 000 |
| CERMAQ ASA | 1 443 057 | 1 670 760 |
| CLAVIS PHARMA ASA | 953 879 | 958 000 |
| DATA RESPONS | 1 846 322 | 852 925 |
| DET NORSKE OLJESELSKAP ASA | 155 514 | 354 904 |
| DNB ASA | 20 295 810 | 23 466 840 |
| EKORNES ASA | 767 834 | 1 097 600 |
| FRED OLSEN ENERGY | 1 912 655 | 2 010 000 |
| GJENSIDIGE FORSIKRING ASA | 5 331 962 | 6 098 400 |
| KONGSBERG AUTOMOTIVE HOLDING | 4 137 490 | 897 550 |
| KONGSBERG GRUPPEN ASA | 2 014 376 | 2 909 280 |
| KVÆRNER ASA | 1 122 550 | 1 373 726 |
| MARVINE HARVEST ASA | 4 708 378 | 2 456 959 |
| NORDIC VLSI | 513 024 | 1 144 000 |
| NORSK HYDRO ASA | 9 722 792 | 10 586 416 |
| NORWEGIAN AIR SHUTTLE | 1 685 854 | 1 038 700 |
| OLAV THON EIENDOMSSELSKAP | 433 727 | 1 560 240 |
| OPERA SOFTWARE ASA | 2 336 445 | 2 910 000 |
| ORKLA ASA | 14 722 803 | 15 320 755 |
| PETROLEUM GEO SERVICES | 4 065 319 | 4 900 831 |
| PRONOVA BIOPHARMA ASA | 1 920 347 | 795 760 |
| SCHIBSTED | 3 416 326 | 5 234 580 |
| STATOIL ASA | 58 349 301 | 70 226 404 |
| STATOIL FUEL & REATIL AS-W/I | 4 115 022 | 3 790 150 |
| STOLT NILSEN ASA | 2 072 637 | 1 920 000 |
| STOREBRAND ASA | 4 412 321 | 4 150 451 |
| TELENOR ASA | 18 045 389 | 32 441 670 |
| TGS NOPEC GEOPHYSICAL CO | 3 003 107 | 5 313 250 |
| TOMRA SYSTEMS | 2 798 547 | 2 606 500 |
| WILH. WILHELMOSEN ASA | 1 597 281 | 1 887 600 |
| YARA INTERNATIONAL | 11 639 032 | 18 711 840 |
| Total Norwegian shares | 200 493 356 | 241 811 624 |

| Company | Cost price | Book value |
|---|----------------------|----------------------|
| BW OFFSHORE LIMITED | 2 594 178 | 1 653 750 |
| DEEP SEA SUPPLY PLC | 710 355 | 433 079 |
| NORTHERN OFFSHORE | 981 960 | 892 500 |
| PROSAFE ASA | 3 524 787 | 2 977 104 |
| ROYAL CARIBBEAN CRUISES | 3 799 925 | 5 240 430 |
| SEADRILL LIMITED | 9 399 950 | 22 982 200 |
| SONGA OFFSHORE | 2 363 827 | 1 464 000 |
| SUBSEA 7 S.A | 8 303 566 | 13 353 300 |
| VIZRT LTD | 1 852 434 | 1 225 550 |
| Total foreign shares | 33 530 981 | 50 221 913 |
| Total shares listed on the Oslo Stock Exchange | 234 024 338 | 292 033 537 |
| Equity funds | Cost price | Book value |
| Fund | | |
| Black Rock World Index Subfund | 204 410 126 | 215 983 643 |
| State Street World Index Plus Fund CTF | 348 190 016 | 275 648 009 |
| Total foreign equity funds | 552 600 142 | 491 631 652 |
| Hedge funds | Cost price | Book value |
| Fund | | |
| Auda Fifth Avenue Sub-Trust class A EUR | 0 | 77 096 |
| Certificates Credit Suisse Guernsey branch | 2 793 970 | 3 269 104 |
| Gottex Market Neutral Fund (USD Class B) | 133 529 012 | 134 025 863 |
| Partners Grp Alt. Beta Strat. (GreenVega) | 60 278 647 | 55 501 318 |
| Sector Congnimetrica Fund | 20 402 707 | 28 080 574 |
| Total foreign hedge funds | 217 004 336 | 220 953 956 |
| Real estate funds | | |
| Fund | | |
| Aberdeen Eiendomsfond Norge I AS | 2 616 006 | 2 617 613 |
| Aberdeen Eiendomsfond Norge I IS | 247 977 656 | 257 646 488 |
| Pareto Eiendomsfelleskap AS/IS | 182 180 000 | 186 671 678 |
| Total real estate funds | 432 773 662 | 446 935 779 |
| Total shares and mutual funds | 1 436 402 478 | 1 451 554 924 |
| Proportion of above in collective portfolio | 1 355 448 505 | 1 369 746 976 |
| Proportion of above in company portfolio | 80 953 973 | 81 807 947 |

The portfolio of Norwegian individual shares comprises shares that are listed on the Oslo Stock Exchange or that are expected to be listed within six months.

The reference index for this portfolio is the OSE Benchmark Index (OSEBX). Limits have been established on the extent to which the portfolio weighting of a company or sector may deviate from the reference weighting. Limits have also been imposed on the maximum permissible relative risk for equity management. The objective when managing this portfolio is to achieve a better return than the OSEBX. The risk profile for the portfolio both at year-end and throughout the year corresponded to a large extent with the risk profile of the OSEBX.

The Black Rock World Index Subfund and the State Street World Index Plus Fund reflect the MSCI World Index and accordingly have approximately the same risk profile as the latter.

Investments in hedge funds have been diversified by creating a portfolio consisting mainly of fund-of-funds solutions and by the three external hedge fund managers using different investment strategies. The reference index for the hedge fund investments for 2011 has been the Global Hedge Fund Index. The overall risk profile for hedge fund investments is expected to emulate the risk profile for investments in bonds more closely than that for investments in shares.

Real estate investments consist of holdings in Aberdeen Eiendomsfond Norge I IS/AS and Pareto Eiendomsfelleskap AS/IS. These investments are booked at market value as at 31.12.2011. The market value of the investments is based on independent valuations of the properties.

The book value of real estate investments as at 31.12.2011

| | 2011 | 2010 | 2009 | 2008 | 2007 |
|---|----------------|----------------|----------------|----------------|----------------|
| Opening balance | 400 407 | 207 866 | 196 447 | 246 358 | 231 754 |
| Purchases during the year at acquisition cost | 49 523 | 178 446 | 13 144 | 0 | 0 |
| Disposals during the year at disposal cost | - 8 878 | 0 | -963 | 0 | 0 |
| Adjustments in value during the financial year | 5 883 | 14 095 | - 762 | - 49 911 | 14 604 |
| Closing balance | 446 935 | 400 407 | 207 866 | 196 447 | 246 358 |
| Proportion of above in the collective portfolio | 421 747 | 370 244 | 181 549 | 181 301 | |
| Proportion of above in the company portfolio | 25 188 | 30 163 | 26 317 | 15 146 | |

NOK 1,000

Pareto Eiendomsfelleskap AS/IS is structured as two companies – Pareto Eiendomsfelleskap IS and Pareto Eiendomsfelleskap AS – with the latter company being the principal shareholder in the former. The investment in Pareto Eiendomsfelleskap AS/IS is viewed as a direct investment in real estate. Investments have only been made in properties in Norway. Of the total investments made by Pareto Eiendomsfelleskap, 63% comprise real estate in Greater

Oslo, while 27% comprise real estate in Vestfold. 77% of the total investments have been made in real estate relating to warehousing/logistics. The average weighted time remaining on the lease agreements for the properties in the portfolio is 9,6 years. At year-end 2011 gross rents for properties in the portfolio amounted to NOK 40,5 million.

Aberdeen Eiendomsfond Norge I IS/AS was formerly structured as a co-ownership. As a result of changes in the asset management regulations with regard to investment in property this co-ownership was reorganized as an IS/AS structure equivalent to that described for Pareto on 10 November 2011. Investments have only been made in properties in Norway. Of Aberdeen Eiendomsfond Norge I IS/AS' total investments, 48% comprise real estate in Oslo. 70% of the total fund is

invested in office buildings. The average time remaining on lease agreements for properties in the portfolio fell during 2011 from 5,5 years to 5,3 years. At year-end 2011 gross rents for properties in the portfolio amounted to NOK 420 million.

None of the premises is occupied by the Pension Scheme for the Pharmacy Sector.

NOTE 5 BONDS

| Issuer | Cost price | Market value | Unrealized gain |
|--|----------------------|----------------------|-------------------|
| Bank/financial institution | 1 360 519 471 | 1 368 334 200 | 7 814 729 |
| Municipality/county | 433 659 285 | 448 292 400 | 14 633 115 |
| Government-guaranteed | 469 941 900 | 476 390 520 | 6 448 620 |
| Industry | 299 035 766 | 298 909 322 | -126 443 |
| Energy | 40 106 500 | 40 232 000 | 125 500 |
| Total certificates and bonds - current assets | 2 603 262 922 | 2 632 158 443 | 28 895 521 |
| Accrued interest | | 34 098 764 | |
| Total | 2 603 262 922 | 2 666 257 207 | |
| Proportion of above in the collective portfolio | | 2 515 990 051 | |
| Proportion of above in the company portfolio | | 150 267 156 | |

The interest-bearing securities portfolio is classified as a financial current asset and consists of interest-bearing securities listed on the Oslo Stock Exchange and the Oslo ABM, as well as non-listed securities. All interest-bearing securities classified as financial current assets are nominated in NOK, with the exception of

two securities nominated in USD. The effective rate of interest is approximately 3,5%. The average effective rate of interest is calculated on the basis of the securities' effective rate of interest in relation to their market value.

NOTE 6 FINANCIAL DERIVATIVES

The purpose of employing derivatives is to increase the effectiveness of the management of fund assets, including the potential to hedge investments. In principle the pension scheme can only invest in listed (standardized) derivatives. The underlying

securities must be securities in which the scheme can invest in accordance with applicable guidelines. Non-standardized derivatives ("over-the-counter derivatives"/"OTC derivatives") may only be employed for hedging purposes. However this does not apply to Norwegian FRA.

As at 31.12.11 investments were held in the following derivatives:

| | Nominal amount in NOK | Fair value in NOK |
|--|-----------------------|--------------------|
| Forward currency contracts: | | |
| EUR | -141 199 400 | -139 640 015 |
| USD | -492 189 030 | -518 672 163 |
| GBP | -46 447 740 | -47 387 272 |
| JPY | -53 898 940 | -55 228 936 |
| NOK | 733 735 110 | 733 735 110 |
| Total forward currency contracts | 0 | -27 193 277 |
| Interest rate derivatives: | | |
| NOK FRA | 7 000 000 000 | -27 048 400 |
| Total interest rate derivatives | 7 000 000 000 | -27 048 400 |
| Stock derivatives: | | |
| EURO STOXX Future | 35 738 457 | 1 006 499 |
| Total stock derivatives | 35 738 457 | 1 006 499 |
| Total derivatives recognised in the balance sheet | 7 035 738 457 | -53 235 178 |
| Proportion of above in the collective portfolio | | -50 234 905 |
| Proportion of above in the company portfolios | | -3 000 273 |

During 2011 investments in foreign shares have been hedged for periods of three to six months through the use of options. The last of these hedging options matured in December 2011. Hedging arrangements have been recorded in the financial statements for 2011 with a net loss of around NOK 13 million net. New hedging arrangements were put in place at the beginning of 2012.

In addition to instruments of the types described above, the scheme also traded in bond futures and interest rate futures markets during 2011.

NOTE 7 FINANCIAL INSTRUMENTS VALUED AT FAIR VALUE

In accordance with the regulations relating to annual accounts for pension companies, financial instruments valued at fair value must be classified with regard to how fair value is measured. Such classification gives an indication of the relative uncertainty related to measurement of the different levels.

The regulations defines three calculation levels for how fair value is measured:

1. Fair value is measured using listed prices in active markets for identical financial instruments. No adjustment is carried out of these prices.
2. Fair value is measured using other observable input than the listed prices used in level 1, either directly (prices) or indirectly (derived from prices).
3. Fair value is measured using an input which is not based on observable market data (non-observable input).

Fair value hierarchy for financial instruments measured at fair value:

| | 31.12.11 | Level 1 | Level 2 | Level 3 |
|-----------------------|----------------------|--------------------|----------------------|--------------------|
| Stocks and shares | 1 451 554 924 | 292 033 537 | 712 585 607 | 446 935 779 |
| Bonds | 2 666 257 207 | | 2 666 257 207 | 0 |
| Financial derivatives | -53 235 178 | | -53 235 178 | 0 |
| Total | 4 064 576 952 | 292 033 537 | 3 325 607 636 | 446 935 779 |

NOTE 8 BANK DEPOSITS

Of bank deposits related to operations of NOK 3 845 043 as at 31.12.2011, NOK 218 236 are restricted tax deduction funds.

As security for various derivative positions, the pension scheme is obliged to provide collateral in the form of locked-in bank deposits held in margin accounts. There are no such locked-in deposits as at 31.12.2011.

NOTE 9 ACCOUNTS RECEIVABLES - LOSSES ON ACCOUNTS RECEIVABLES

| Accounts receivables had a book value of NOK 87 344 923 and consisted of: | 31.12.2011 | 31.12.2010 |
|--|-------------------|-------------------|
| Accounts receivables related to premium income: | 86 645 744 | 81 597 950 |
| Accounts receivables related to loans: | 699 179 | 651 774 |
| Provision for potential loss: | 0 | 0 |
| Total accounts receivables: | 87 344 923 | 82 249 724 |

Accounts receivables are recorded at par value as at 31.12.2011.

| Recorded losses on receivables were as follows: | 2011 | 2010 |
|--|----------|----------------|
| Realised loss on receivables: | 0 | 85 227 |
| Change in provision for potential loss: | 0 | -96 051 |
| Recorded loss on receivables: | 0 | -10 824 |

NOTE 10 RISK EQUALISATION FUND

The risk equalisation fund shall act as a buffer against unanticipated changes in the result of insurance operations over the course of time. This type of provision is currently compulsory for private sector pension funds regulated by the

new Norwegian Insurance Activity Act that came into force on 1 January 2008. Up to 50% of a positive risk result may be allocated to the risk equalisation fund. No assets have been allocated to the risk equalisation fund in 2011.

NOTE 11 OTHER RETAINED EARNINGS

As at 31.12.2010 other retained earnings totalled NOK 386 million and constitute the scheme's excess capital.

In accordance with the new administrative regulations from the Ministry of Labour with effect from 2011, the pension scheme has calculated capital adequacy requirements using rules similar to those applicable to private pension funds. The requirement calculated for the guarantee fund as at 31.12.2011 was NOK 206 754 037 (see calculation in note 16).

The capital adequacy requirement must be covered by other retained earnings. Other retained earnings less the capital adequacy requirement total NOK 179 732 521. This constitutes the scheme's buffer capital.

NOTE 12 PREMIUM RESERVE

The Pension Scheme for the Pharmacy Sector is only obliged to perform a technical calculation of future insurance liabilities every five years. The Board has nonetheless decided to perform such technical calculations annually. The results of these calculations are also used for accounting purposes.

The premium reserve corresponds to the calculated pension liabilities applied as technical reserves. These reserves must cover future pension entitlements accrued at the balance sheet date by the scheme's members. Wherever possible the amount of provision has been calculated in accordance with the guidelines applicable to private sector pension funds. This involves the calculation of the cash value of linearly accrued pension entitlements registered on the balance sheet date for deferred, potential and current benefits in accordance with standard technical insurance principles. The basis for the calculation was the industry tariff K2005 with a basic interest rate of 3%. The assumption for rates of disability was based on K1963, boosted 100%.

The provision for the premium reserve includes provisions to cover future costs relating to the administration of payments of current accrued pension entitlements. The Pension Scheme for the Pharmacy Sector has opted to make provision for these future costs in the order of 4% of calculated pension liabilities. Provision has been made in respect of current pensioners, actively contributing members and former employees with deferred pensions (i.e. employees who have left member-qualifying positions and have earned pension rights).

NOTE 13 PROVISION FOR EXTRAORDINARY COMMITMENTS

The EFTA Court has concluded that the differential treatment of widowers and widows of members of the Pension Scheme for the Pharmacy Sector and public sector pension schemes that took place prior to 1 October 1976, was in breach of the Equality Directive and Article 69 of the EEA Agreement. As a consequence of widowers having to be treated equally, the pension scheme is obliged to recalculate benefits for those affected by the new regulations.

This recalculation will result in increased benefits. NOK 60 million was allocated in the 2010 financial statements, of which NOK 22 million was for retrospective payments to the widowers and NOK 38 million was for additional provisions linked to future payments for this increased benefit. Actual payments to widowers in 2011 totalled NOK 17,6 million and the additional provisions amounted to NOK 18 million. A number of cases remain to be processed in 2012. There are thus grounds to withhold NOK 24,4 million of the provisions made in 2010 for retrospective payments and additional provisions for future payments.

NOTE 14 ALLOCATION OF THE RESULT FOR THE YEAR

This year's loss of NOK 93 787 145 will be covered by other retained earnings.

Other retained earnings total NOK 386 million as at 31.12.2011 and constitute the scheme's excess capital.

NOTE 15 SPECIFICATION OF CHANGES IN RETAINED EARNINGS

As at 31.12.2011 retained earnings total NOK 392 625 127.

The change in retained earnings in 2011 may be specified as follows:

| | |
|---|--------------------|
| Retained earnings as at 31.12.2010 | 486 412 272 |
| - This year's loss covered by other retained earnings | - 93 787 145 |
| = Retained earnings as at 31.12.2011 | 392 625 127 |

NOTE 16 CALCULATION OF CAPITAL ADEQUACY REQUIREMENT

The basis for calculating primary capital as at 31.12.2011 was as follows:

| | Balance sheet | Risk weight- ing | | Risk-weighted balance | Risk-weighted calculation basis, 8% | |
|--|-----------------------|---------------------|------------|--------------------------|---|---------|
| Certificates & Bonds | | | | | | |
| Government and central bank | 575 440 211 | 0 | | 0 | 0 | |
| Investments in state-owned enterprises | 0 | 0,1 | | 0 | 0 | |
| Public sector (except govt. and central bank) | 508 285 329 | 0,2 | | 101 657 066 | 8 132 565 | |
| Domestic financial institutions and foreign credit institutions | 2 080 424 915 | 0,2 | | 416 084 983 | 33 286 799 | |
| Book value of primary capital in other financial institutions | 0 | 1 | | 0 | 0 | |
| Investments in industry or other business undertakings | 483 487 890 | 1 | | 483 487 890 | 38 679 031 | |
| Total | 3 647 638 345 | | | 1 001 229 939 | 80 098 395 | |
| Bank deposits | 101 490 200 | 0,2 | | 20 298 040 | 1 623 843 | |
| Investments in share/equity funds | 1 004 619 145 | 1 | | 1 004 619 145 | 80 369 532 | |
| Foreign exchange contracts | 0 | 0 | | 0 | 0 | |
| Derivatives | 0 | 0 | | 0 | 0 | |
| Mortgage and business loans | | | | | | |
| Loans (except mortgages) guaranteed by governments/ central banks | 5 668 030 | 0 | | 0 | 0 | |
| Mortgages with a loan-to-value ratio not exceeding 80% | 141 004 496 | 0,35 | | 49 351 574 | 3 948 126 | |
| Loans other than mortgages | 2 502 000 | 1 | | 2 502 000 | 200 160 | |
| Total | 149 174 526 | | | 51 853 574 | 4 148 286 | |
| Real estate investments | 446 935 779 | 1 | | 446 935 779 | 35 754 862 | |
| Time-limited assets | | | | | | |
| Accounts receivable | 86 707 720 | 0,5 | | 43 353 860 | 3 468 309 | |
| Other receivables | 0 | 0,5 | | 0 | 0 | |
| Accrued dividend | 3 600 147 | 0,5 | | 1 800 073 | 144 006 | |
| Accrued interest income | 511 060 | 0,5 | | 255 530 | 20 442 | |
| Accrued premiums | 1 800 000 | 0,5 | | 900 000 | 72 000 | |
| Prepaid expenses | 489 168 | 0,5 | | 244 584 | 19 567 | |
| Total | 93 108 095 | | | 46 554 047 | 3 724 324 | |
| Total calculation basis recognized in the balance sheet | 5 442 966 090 | | | 2 571 490 524 | 205 719 242 | |
| Derivatives and non-balance sheet items | | | | | | |
| Foreign-exchange-related contracts with less than one year to maturity | 733 735 110 | 0,02 | 14 674 702 | 0,2 | 2 934 940 | 234 795 |
| Interest-rate-related contracts with less than one year to maturity | 4 000 000 000 | 0,005 | 20 000 000 | 0,2 | 4 000 000 | 320 000 |
| Interest-rate-related contracts with one – five years to maturity | 3 000 000 000 | 0,01 | 30 000 000 | 0,2 | 6 000 000 | 480 000 |
| Total calculation basis including derivatives and non-balance sheet items | 13 176 701 200 | | | 2 584 425 464 | 206 754 037 | |

8% of risk-weighted balance comprises NOK 206 754 037

In comparison, the basis for calculating primary capital as at 31.12.2010 was as follows

| | Balance sheet | Risk weighting | Risk-weighted balance | Risk-weighted calculation basis, 8% |
|--|----------------------|----------------|-----------------------|-------------------------------------|
| Certificates & Bonds | | | | |
| Government and central bank | 409 076 867 | 0 | 0 | 0 |
| Investments in state-owned enterprises | 14 946 344 | 0,1 | 1 494 634 | 119 571 |
| Public sector (except govt. and central bank) | 650 775 935 | 0,2 | 130 155 187 | 10 412 415 |
| Domestic financial institutions and foreign credit institutions | 1 711 835 551 | 0,2 | 342 367 110 | 27 389 369 |
| Book value of primary capital in other financial institutions | 0 | 1 | 0 | 0 |
| Investments in industry or other business undertakings | 448 198 590 | 1 | 448 198 590 | 35 855 887 |
| Total | 3 234 833 287 | | 922 215 522 | 73 777 242 |
| Bank deposits | 219 022 352 | 0,2 | 43 804 470 | 3 504 358 |
| Investments in share/equity funds | 1 101 447 253 | 1 | 1 101 447 253 | 88 115 780 |
| Foreign exchange contracts | 27 886 595 | 0 | 0 | 0 |
| Derivatives | -6 273 700 | 0 | 0 | 0 |
| Mortgage and business loans | | | | |
| Loans (except mortgages) guaranteed by governments/ central banks | 6 410 828 | 0 | 0 | 0 |
| Mortgages with a loan-to-value ratio not exceeding 80% | 124 313 468 | 0,35 | 43 509 714 | 3 480 777 |
| Loans other than mortgages | 2 904 900 | 1 | 2 904 900 | 232 392 |
| Total | 133 629 196 | | 46 414 614 | 3 713 169 |
| Real estate investments | 400 406 963 | 1 | 400 406 963 | 32 032 557 |
| Time-limited assets | | | | |
| Accounts receivable | 82 249 724 | 0,5 | 41 124 862 | 3 289 989 |
| Other receivables | 0 | 0,5 | 0 | 0 |
| Accrued dividend | 3 359 656 | 0,5 | 1 679 828 | 134 386 |
| Accrued interest income | 481 407 | 0,5 | 240 704 | 19 256 |
| Accrued premiums | 1 393 682 | 0,5 | 696 841 | 55 747 |
| Prepaid expenses | 72 720 | 0,5 | 36 360 | 2 909 |
| Total | 87 557 189 | | 43 778 595 | 3 502 288 |
| Total calculation basis recognized in the balance sheet | 5 198 509 135 | | 2 558 067 416 | 204 645 393 |
| Derivatives and non-balance sheet items | | | | |
| Foreign-exchange-related contracts with less than one year to maturity | 708 056 186 | 0,01 | 7 080 562 | 566 445 |
| Interest-rate-related contracts with less than one year to maturity | -7 553 700 | 0 | 0 | 0 |
| Interest-rate-related contracts with one – five years to maturity | 4 001 280 000 | 0,005 | 20 006 400 | 1 600 512 |
| Total calculation basis including derivatives and non-balance sheet items | 9 900 291 621 | | 2 585 154 378 | 206 812 350 |

8% of risk-weighted balance comprises NOK 206 754 037

NOTE 17 PREMIUM CONTRIBUTIONS

Members contributed premium income totalling NOK 321 275 769 in 2011. By comparison, the recorded premium income was NOK 326 729 881. In 2010 members contributed NOK 311 990 210 in premiums, while the recorded premium income was NOK 313 911 768. The differential between premium income and premium contributions is attributable to the change in invoiced but unpaid premiums and the application of accrual accounting to premium income.

NOTE 18 PENSIONS

Of the pension costs within the profit and loss account, NOK 464 272 represents write-offs of pension benefit overpayments. The corresponding figure for 2010 was NOK 441 419.

NOTE 19 ADMINISTRATIVE COSTS

Total administrative costs came to NOK 16 027 047. The pension scheme had 3 employees in 2011. Pay and social expenses for these three investment managers totalled NOK 5 864 052 in 2011 and are included in administrative costs.

NOTE 20 INSURANCE-RELATED ADMINISTRATIVE EXPENSES

The pension scheme is managed by the Norwegian Public Service Pension Fund. In 2011 NOK 21 322 227 was charged against income in respect of the purchase of administrative services for the pension scheme, including costs relating to bookkeeping, actuarial services and pensions management. A further NOK 13 250 was charged against income in respect of consultancy services and NOK 273 500 for audit services – all of the latter relating to standard audit services. Other operating costs totalled NOK 530 545, comprising directors' fees and miscellaneous costs.

In 2011 the following remuneration was paid to the Board members of the scheme:

| | |
|----------------------|----------------|
| Finn Melbø, chairman | 57 510 |
| Kim Nordlie | 56 085 |
| Bjørn Myhre | 56 085 |
| Edvin A. Aarnes | 57 510 |
| Kjell Hundven | 57 510 |
| Per Engeland, deputy | 1 426 |
| Total | 286 126 |

NOTE 21 RETURN ON CAPITAL

Return on the whole portfolio calculated according to Hardy's formula comprises:

| Year: | 2011 | 2010 | 2009 | 2008 | 2007 |
|--------------------------------------|------|------|-------|--------|------|
| Return stated as % (value-adjusted): | 2,47 | 7,17 | 10,53 | - 7,89 | 5,07 |
| Return stated as % (recorded): | 5,00 | 4,61 | 10,35 | -5,74 | 6,02 |

The return on capital shown above has been calculated in respect of the whole portfolio: i.e. both the collective and the company portfolios. From 2009 private sector pension funds are required to calculate the return on capital for the collective portfolio as a whole.

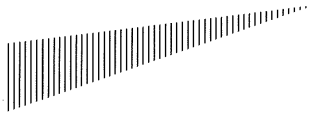
NOTE 22 ANALYSIS OF RESULT

| | |
|--|---------------|
| Changes in pension plan: | 0,00 MNOK |
| Yield result ¹⁾ : | - 42,69 MNOK |
| Risk result ²⁾ : | - 134,50 MNOK |
| Recognized difference between invoiced and actual pension cost ³⁾ : | - 77,70 MNOK |
| Administration result: | 0,00 MNOK |
| Insurance result: | - 254,89 MNOK |

1) The yield result is the difference between actual and estimated interest rates (the base rate).

2) The risk result is a comparison of risk income less risk expenses. Risk income comprises received and technically estimated risk premiums for mortality and disability, together with reserves released on the occurrence of risk events. Risk expenses are supplemented by mortality cross-subsidies in the case of non-risk events and by provisions for risk events.

3) A negative result indicates that premiums paid have been insufficient.



ERNST & YOUNG

To the Board of Directors of
The Pension Scheme for the Pharmacy Sector

**State Authorised Public Accountants
Ernst & Young AS**

Dronning Eufemias gate 6, NO-0191 Oslo
Oslo Atrium, P.O.Box 20, NO-0051 Oslo

Business Register: NO 976 389 387 MVA

Tel.: +47 24 00 24 00

Fax: +47 24 00 24 01

www.ey.no

Member of the Norwegian Institute of Public
Accountants

AUDITOR'S REPORT

Report on the financial statements

We have audited the accompanying financial statements of The Pension Scheme for the Pharmacy Sector, which comprise the balance sheet as at 31 December 2011, the statements of income and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

The Board of Directors' responsibility for the financial statements

The Board of Directors are responsible for the preparation and fair presentation of these financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as the Board of Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements of The Pension Scheme for the Pharmacy Sector have been prepared in accordance with laws and regulations and present fairly, in all material respects, the financial position of the pension scheme as of 31 December 2011 and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

Report on other legal and regulatory requirements

Opinion on the Board of Directors' report

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Directors' report concerning the financial statements, the going concern assumption and the proposal for the allocation of the result is consistent with the financial statements and complies with the law and regulations.

Opinion on registration and documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the international standard on assurance engagements (ISAE) 3000, «Assurance Engagements Other than Audits or Reviews of Historical Financial Information», it is our opinion that the Board of Directors have fulfilled their duty to properly record and document the pension scheme's accounting information as required by law and generally accepted bookkeeping practice in Norway.

Oslo, 4 May 2012
ERNST & YOUNG AS

Knut Aker
State Authorised Public Accountant (Norway)

(This translation from Norwegian has been made for information purposes only.)

Statistics

Number of pensions 31.12.2010

| Pension | Men | | Women | | Total | |
|-----------------------------|------------|---------------|--------------|---------------|--------------|---------------|
| Standard retirement pension | 204 | 40,4% | 1 621 | 49,2% | 1 825 | 48,0% |
| Contractual pension (AFP) | 22 | 4,4% | 260 | 7,9% | 282 | 7,4% |
| Disability pension | 57 | 11,3% | 1 310 | 39,7% | 1 367 | 35,9% |
| Spouse pension* | 208 | 41,2% | 98 | 3,0% | 306 | 8,0% |
| Children's pension* | 14 | 2,8% | 9 | 0,3% | 23 | 0,6% |
| All pension | 505 | 100,0% | 3 298 | 100,0% | 3 803 | 100,0% |

The table shows the number of pensions paid divided by gender. One person can have multiple pensions. The same person can as a result be counted several times. The previous accounting year (2010) was closed in the system in December 2010. As a result, unfortunately, members on disability pensions who changed their level of disability around that time did not complete the full handling process in the system. They were therefore registered as reactivated at the end of 2010, and then as entitled to disability pensions once again in 2011. This means that the registered number of members on disability pensions in 2010 was somewhat too low, and the increase from 2010 to 2011 thus seems larger than it actually is. Nevertheless, there is a significant increase in the number of members on disability pensions even without this correction in the 2010 statement.

*The figures in these two rows show the number of men vs. women receiving spouse pensions and the number of boys vs. girls receiving children's pensions.

Flow of number of pensioners

| Retirement pensioners / early retirees* | Men | Women | Total |
|---|-----|-------|-------|
| Number as at 31.12.2010 | 211 | 1 724 | 1 935 |
| Total new pensioners | 21 | 216 | 237 |
| Total deaths / No longer eligible | 6 | 59 | 65 |
| Increase in number of pensioners 2011 | 15 | 157 | 172 |
| Number as at 31.12.2011 | 226 | 1 881 | 2 107 |

| Disability pension | Men | Women | Total |
|---------------------------------------|-----|-------|-------|
| Number as at 31.12.2010 | 56 | 1 161 | 1 217 |
| Total new pensioners | 9 | 248 | 257 |
| Total deaths / No longer eligible | 8 | 99 | 107 |
| Increase in number of pensioners 2011 | 1 | 149 | 150 |
| Number as at 31.12.2011 | 57 | 1 310 | 1 367 |

| Spouse pension | Men | Women | Total |
|---------------------------------------|-----|-------|-------|
| Number as at 31.12.2010 | 193 | 130 | 323 |
| Total new pensioners | 28 | 6 | 34 |
| Total deaths / No longer eligible | 13 | 38 | 51 |
| Increase in number of pensioners 2011 | 15 | -32 | -17 |
| Number as at 31.12.2011 | 208 | 98 | 306 |

| Children's pension | Men | Women | Total |
|---------------------------------------|-----|-------|-------|
| Number as at 31.12.2010 | 15 | 9 | 24 |
| Total new pensioners | 2 | - | 2 |
| Total deaths / No longer eligible | 3 | - | 3 |
| Increase in number of pensioners 2011 | -1 | - | -1 |
| Number as at 31.12.2011 | 14 | 9 | 23 |

The table describes the flow of incoming pensioners (31.12.2010) to outgoing pensioners (31.12.2011) for the financial year. The increase is net-incoming less outgoing

*Early retirees includes contractual (AFP) and specific age limits

Pension benefits paid 2011

| Pension type | | Gross paid | % | Co-ordination deduction | % | Net paid | % |
|--|--------------|--------------------|----------------|-------------------------|----------------|--------------------|----------------|
| Retirement and contractual pension (AFP) | Men | 62 850 501 | 12,41% | 35 060 669 | 12,58% | 27 789 832 | 12,20% |
| | Women | 257 523 735 | 50,85% | 120 995 088 | 43,43% | 136 528 647 | 59,92% |
| | Total | 320 374 236 | 63,26% | 156 055 757 | 56,01% | 164 318 479 | 72,12% |
| Disability pension | Men | 8 596 413 | 1,70% | 5 598 137 | 2,01% | 2 998 275 | 1,32% |
| | Women | 145 857 162 | 28,80% | 99 763 063 | 35,81% | 46 094 099 | 20,23% |
| | Total | 154 453 574 | 30,50% | 105 361 200 | 37,81% | 49 092 374 | 21,55% |
| Spouse pension | Men | 11 511 548 | 2,27% | 6 722 569 | 2,41% | 4 788 979 | 2,10% |
| | Women | 19 271 415 | 3,81% | 10 486 677 | 3,76% | 8 784 738 | 3,86% |
| | Total | 30 782 963 | 6,08% | 17 209 246 | 6,18% | 13 573 717 | 5,96% |
| Children's pension | Men | 574 380 | 0,11% | - | 0,00% | 574 380 | 0,25% |
| | Women | 281 121 | 0,06% | - | 0,00% | 281 121 | 0,12% |
| | Total | 855 501 | 0,17% | - | 0,00% | 855 501 | 0,38% |
| All pensions | Men | 83 532 841 | 16,49% | 47 381 375 | 17,01% | 36 151 466 | 15,87% |
| | Women | 422 933 433 | 83,51% | 231 244 828 | 82,99% | 191 688 605 | 84,13% |
| | Total | 506 466 274 | 100,00% | 278 626 203 | 100,00% | 227 840 071 | 100,00% |

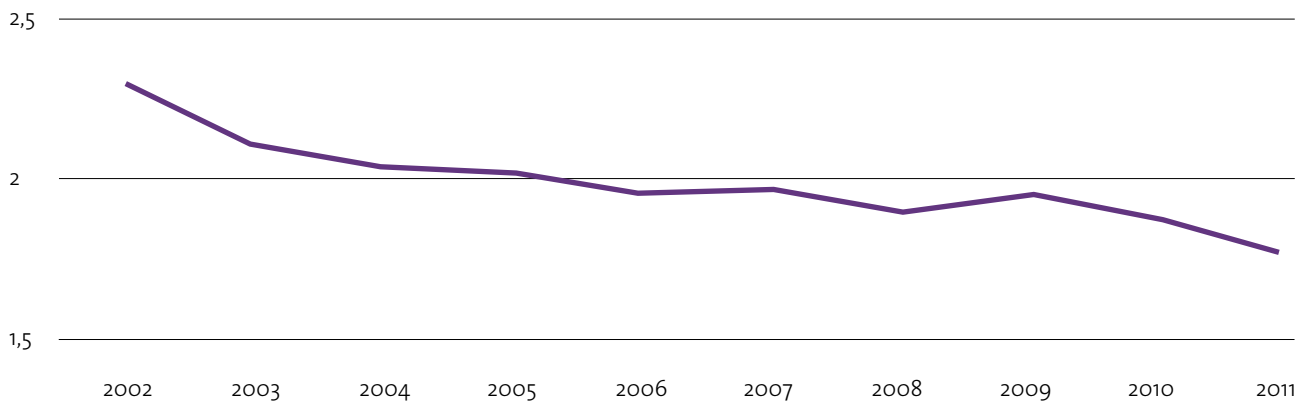
The table shows how much we paid out in 2011, split between the various types of pensions and specified by gender. The amounts are stated in NOK. The gross total shows the total amount paid by the National Insurance Scheme and the pharmacy scheme in combination. The net total shows the pharmacy scheme's share, i.e. how much more the member has been paid than if he/she had only received a pension from the National Insurance Scheme.

Active members relative to pensioners

| Members | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Active | 5 859 | 5 743 | 5 882 | 5 996 | 6 049 | 6 215 | 6 308 | 6 515 | 6 561 | 6 689 |
| Deferred | 5 061 | 5 273 | 5 547 | 5 642 | 5 855 | 6 005 | 5 673 | 5 783 | 6 093 | 6 245 |
| Pensioners | 2 551 | 2 730 | 2 877 | 2 977 | 3 086 | 3 152 | 3 312 | 3 339 | 3 499 | 3 803 |
| Active/Pensioner | 2 297 | 2 104 | 2 044 | 2 014 | 1 960 | 1 972 | 1 905 | 1 951 | 1 875 | 1 759 |

The table shows the change in the number of pensioners from 2002 until the present day. The row active/pensioner shows the number of active members having to fund one pensioner. All member groups have grown from 2010, but the pensionist group had the strongest growth.

Active/Pensioner



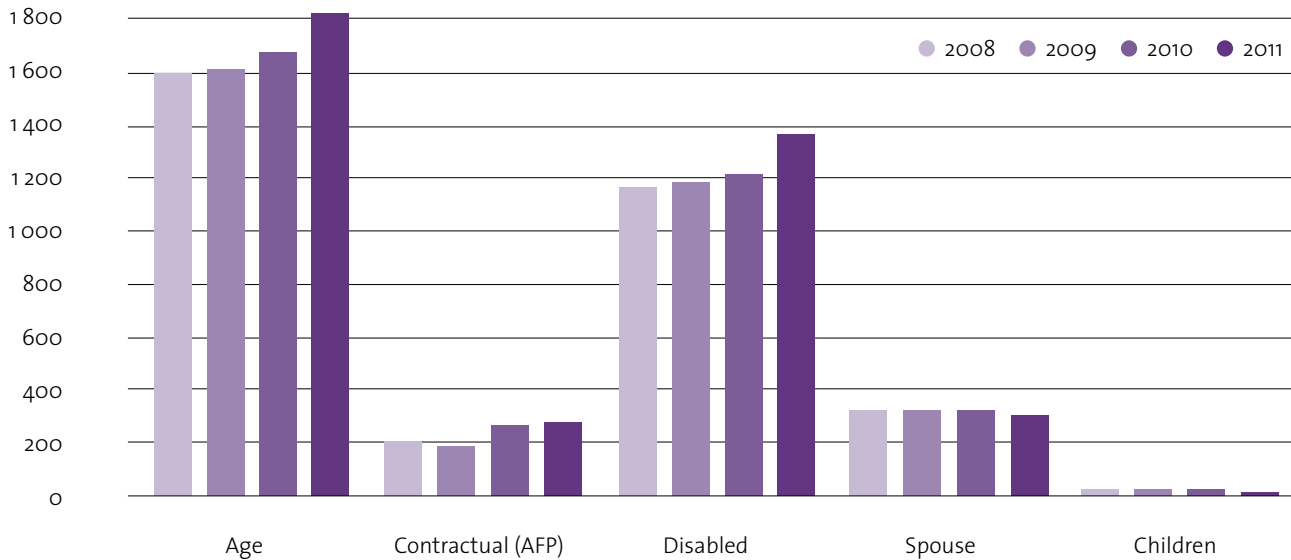
The relative figure active/pensioner shows the number of active members having to fund a pensioner. The trend is declining, like elsewhere in society. This is one of the elements driving the pension reform.

Number of pensioners

| Pension type | 2008 | 2009 | 2010 | 2011 | Ending |
|-------------------|--------------|--------------|--------------|--------------|------------|
| Age | 1 601 | 1 611 | 1 668 | 1 825 | 157 |
| Contractual (AFP) | 201 | 191 | 267 | 282 | 15 |
| Disabled | 1 163 | 1 185 | 1 217 | 1 367 | 150 |
| Spouse | 323 | 325 | 323 | 306 | -17 |
| Children | 24 | 27 | 24 | 23 | -1 |
| Total | 3 312 | 3 339 | 3 499 | 3 803 | 304 |

The table shows the development in the number of pensioners from 2008 until today. The Change column shows the change from 2010 to 2011.

Number of pensioners



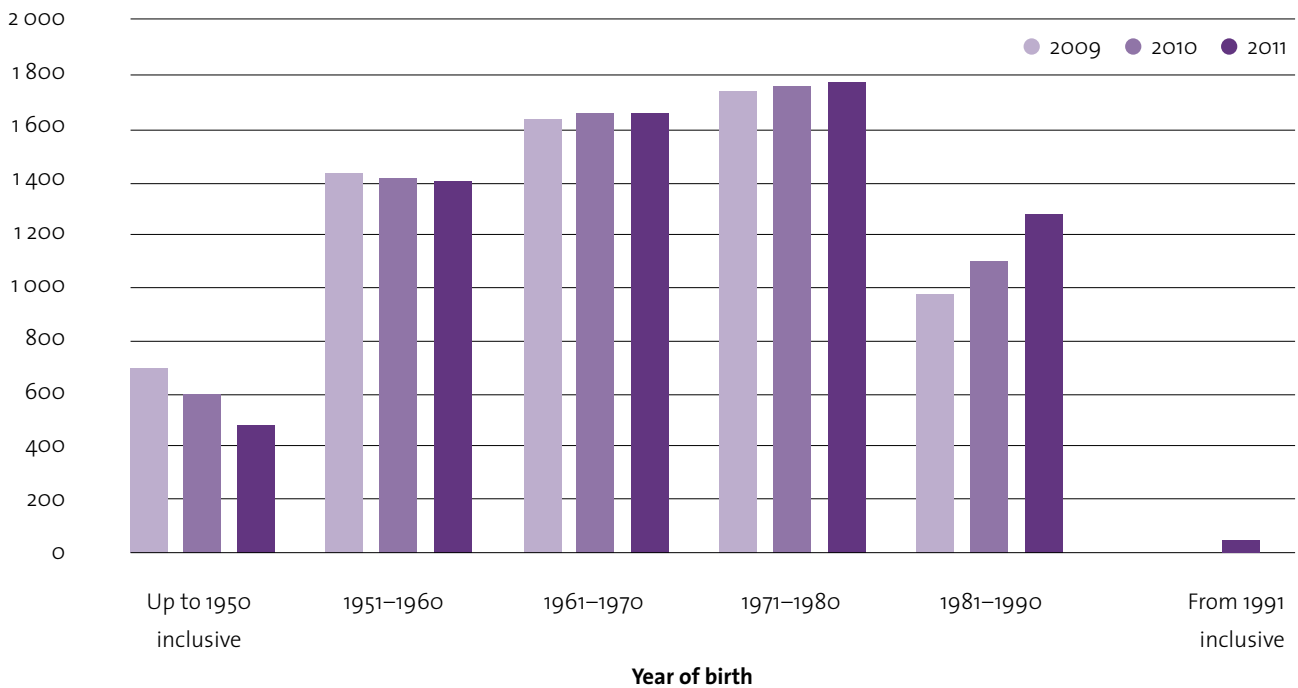
The figure shows the development in the number of pensioners from 2008 to the present day. The number of pensioners appears to be rising somewhat for retirement pensions and the disabled, while the figures for contractual pension (AFP) remain stable from 2010. The number of dependents' pensions has remained stable in recent years.

Active members

| Birth year | 2009 | 2010 | 2011 | Change |
|----------------------|-------|-------|-------|--------|
| Up to 1950 inclusive | 695 | 598 | 475 | -123 |
| 1951-1960 | 1 451 | 1 435 | 1 420 | -15 |
| 1961-1970 | 1 641 | 1 665 | 1 663 | -2 |
| 1971-1980 | 1 746 | 1 768 | 1 783 | 15 |
| 1981-1990 | 980 | 1 095 | 1 285 | 190 |
| From 1991 inclusive | - | - | 63 | 63 |

The table shows the development in the number of active members by birth year. The Change column shows the change from 2010 to 2011.

Active members



The figure illustrates how older cohorts are falling in numbers while younger cohorts are added.

Miscellaneous statistics

Members of the pension Scheme for the Pharmacy Sector

| | Men | Women | Total |
|-----------------------------------|-------|--------|--------|
| Active members | 698 | 5 991 | 6 689 |
| Deferred with/without entitlement | 793 | 5 452 | 6 245 |
| Pensioners | 505 | 3 298 | 3 803 |
| Total members | 1 996 | 14 741 | 16 737 |

The table shows the distribution of members in the main categories active, deferred or retired, male or female.

Active members

| Position | 2010 | 2011 | Change |
|---------------------------------|-------|-------|--------|
| Dispensing pharmacist | 549 | 564 | 15 |
| Pharmacist - master of pharmacy | 741 | 775 | 34 |
| Pharmacist | 183 | 205 | 22 |
| Prescriptionsist | 1 190 | 1 204 | 14 |
| Laboratory assistant | 5 | 6 | 1 |
| Pharmacy technician | 3 564 | 3 577 | 13 |
| Office employee | 188 | 198 | 10 |
| Messenger, driver | 11 | 8 | -3 |
| Cleaner | 57 | 54 | -3 |
| Manager | 45 | 71 | 26 |
| Miscellaneous | 28 | 27 | -1 |
| Total | 6 561 | 6 689 | 128 |

The table gives descriptions of the active members' positions, specified by gender.

Disability pensions

| Degree of disability | Men | Women | Total |
|----------------------|-----|-------|-------|
| <=25% | 2 | 70 | 72 |
| 26 – 50% | 14 | 168 | 182 |
| 51 – 75% | 1 | 27 | 28 |
| 76 – 99% | 1 | 4 | 5 |
| 100% | 39 | 1 041 | 1 080 |
| Total | 57 | 1 310 | 1 367 |

The table shows the degree of disability for disability pensioners in the scheme divided by gender. Degree of disability is defined in combination with capacity for work, i.e. the degree to which a person is able to fully or partially continue working following illness or disability.

Unlike the National Insurance Scheme, the pension fund can approve degrees lower than 50%.

Retirement pensioners by age

| Age limits | Men | Women | Total |
|------------|-----|-------|-------|
| 65 years | 3 | 253 | 256 |
| 68 years | 90 | 1 262 | 1 352 |
| 70 years | 133 | 366 | 499 |
| Total | 226 | 1 881 | 2 107 |

The table gives the number of early retirees / old-age pensioners from positions of employment with associated age limits, specified by gender.

The age limit is the age at which an employee must leave his/her position. The person will then normally be entitled to a retirement pension.

Changes to the number of disabled

The proportion of disabled members is currently around 16 per cent.

The graph shows the changes in the number of disabled members as a proportion of the total members¹ in the Pension Scheme for the Pharmacy Sector who are under 70 years old. During the 2001-2005 period there was a significant increase in the proportion of disabled members². During this period the annual growth in the number of disabled members varied between 5 and 10 per cent, while growth in the total members less than 70 years of age varied from 1 to 2 per cent. From 2005 to the present day the share of disabled members has flattened out and is now around 16%. This means that the annual percentage growth in the number of disabled members and in the total number of members has been almost identical in this period.

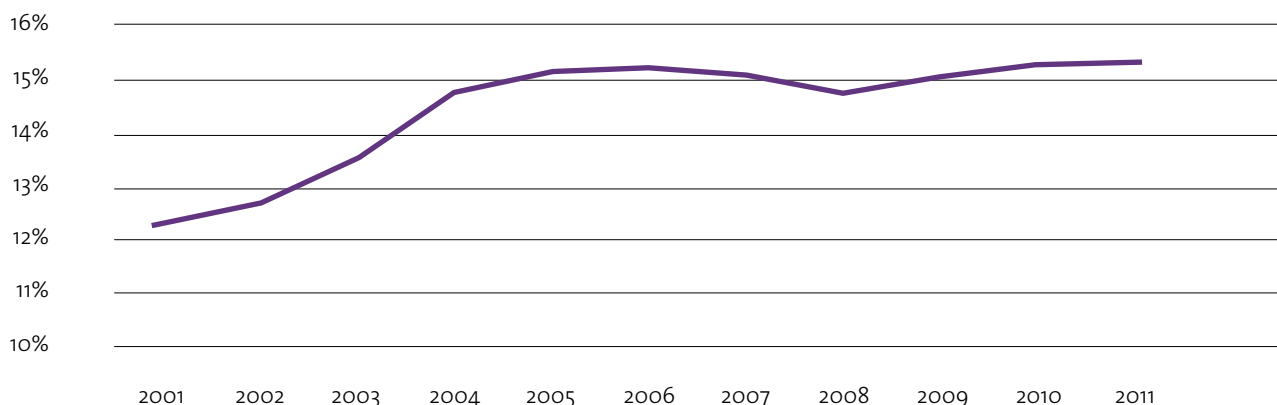
While it is positive that the increase in the number of disabled has slowed down, a percentage of 16% disabled members is still a high figure. Having this many disabled members results in high costs, adding up from a one-time amount when the disability occurs, the annual adjustments the benefit is subject to and that the fact that the member is exempt from premiums.

The figures also change retrospectively

Normally there will be delays in drawing on disability pensions due to case processing times and restrictions that mean that a number of decisions are adopted with retrospective effect. Thus, the number of disabled members will also change for past years. With regard to the number of active members the figure will also change as there is always a lag in reporting from the employer.

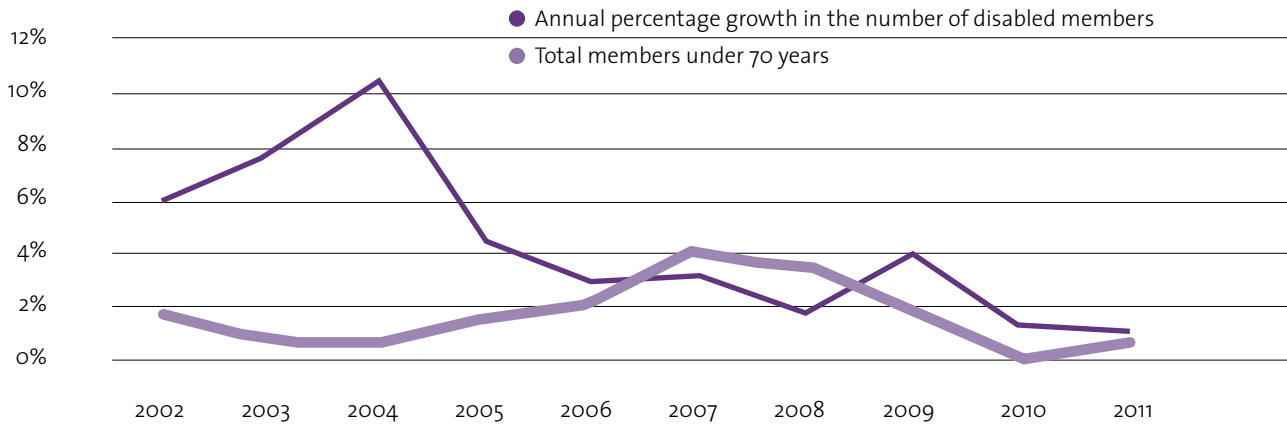
These figures will therefore be adjusted somewhat in coming years.

Number of disabled members as a proportion of the total number of members of the Pension Scheme for Pharmacy Sector under 70 years of age 2001-2011



- 1) The total number of members in the Pension Scheme for the Pharmacy Sector less than 70 years old is the number of persons who are pensioners or active members under 70 years of age. Spouse and children's pensions are not included in the total. Persons who are both active and pensioners are only counted once. In the 2010 annual report these persons were counted twice because all pensioners and all active members under 70 years of age were added together. This means that the proportion of disabled members is marginally higher for all previous years.
- 2) In the case that the annual increase in the number of disabled members equals the percentage increase in the total number of members, the relative proportion of members who are disabled will not grow. The figure above shows an example of this for 2006 until the present day.

Annual percentage growth in the number of disabled members and total members under 70 years of age 2002-2011

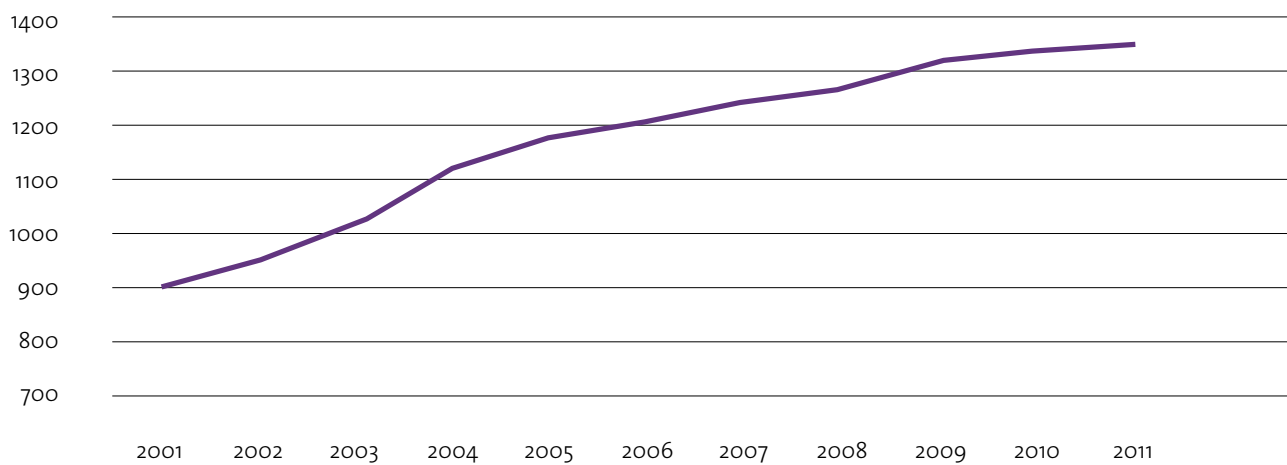


The number of disabled members has grown by around 450 persons over the last 10 years

In 2001, slightly less than 900 persons were fully or partially disabled in the Pension Scheme for Pharmacy Sector. There has been an increase in the number of disabled members for the entire period from 2001 up until today when the number is around 1 350 persons. Experience shows that disability

cases make up a large proportion of the cases for which there is a large backlog. This means that we expect the number of disabled members for 2011 in particular to be adjusted upward during 2012 and 2013.

Number of disabled members in the 2001-2011 period



**The Pension Scheme for the Pharmacy Sector is managed by
the Norwegian Public Service Fund (SPK) in Oslo**

Postal address: P.O. Box 5364 Majorstuen, 0304 Oslo

Phone: 02775

E-mail: bedriftsservice@spk.no

www.spk.no/apotekordningen